

Corrigendum No. 2 – Reply to Pre-Bid query

Minutes of Pre-Bid Meeting held on 19 July 2023 at 1100 hrs regarding tender reference No.: KIAL/BDM/22/2023 for Operating and Managing Pre – Paid Taxi Services at Kannur International Airport.

The following Officials of Kannur International Airport were present:

1. Shri. Soni Viswanathan, Head (Commercial)
2. Shri. Abhilash Valliyal, Deputy Manager (Commercial)
3. Smt. Divya M.P, Asst. Manager (Commercial)
4. Smt. Anjali . C. Manohar, Asst. Manager (Commercial)

Representatives of following prospective Bidders were present in the meeting:

1. Shri Kishore Kumar, S A Travels
2. Shri. Rahul Nair, RNR Global Solutions
3. Shri Shyju.N, Calicut Tours & Travels
4. Shri. Sreelesh M, KTJ Tours & Travels
5. Shri Vinesh, Alhind Tours & Travels (Through VC)

M/s Calicut Tours & Travels vide letter no. nil dated 17 July 2023 had also sought certain clarification in connection with the tender document.

At the outset, important terms and conditions contained in the tender document were explained to the representatives of prospective bidders present in the meeting.

The representatives of prospective bidders were requested to ask their queries related to tender terms and conditions. The queries so asked by them were appropriately answered. It was clarified that all the queries received by this office shall be appropriately addressed and responses / clarifications and amendments (if required) shall be uploaded on Kannur Airport Website ([www.kannurairport.aero](http://www.kannurairport.aero))

Subsequently, the queries received from prospective bidders have been compiled and corresponding clarification has been summarized in the table enclosed as Annexure-A.

Sl. No.	Clause Reference No.	Query	Response
1.	Page No. 14, Technical Eligibility	Is it required to submit the details of vehicles to be deployed at Kannur Airport or to submit only the declaration statement for the vehicle deployment in the Technical Bid?	As per Clause No. 6.1(d), along with the Technical Bid the bidder is required to submit a declaration on their letter stating that, they will be deploying minimum 50 nos. of cars exclusively for the purpose of operating pre-paid taxi services at Kannur Airport on a regular basis. (Copy of undertaking enclosed)
2.	Page No.16, Scope of Services	As per Clause No.7.8 of the tender document, the licensee shall provide cars (SUV/Sedan), year of manufacture not before 01 Jan 2021.  New diesel SUV/Sedan vehicles from leading manufactures like Tata & Toyota are not allowed to register as taxi. Considering the cost implication petrol vehicles will also be not viable and only option is deploying electric vehicles.	It was clarified that the Licensee shall setup the infrastructure for charging station at their own cost at the space provided for Taxi parking. Further, KIAL's scope will be limited to provide the required tap off point for power with the required power load subject to availability of surplus power load with Kannur Airport. It is further clarified that if Kannur Airport is required to apply for a new connection exclusive for the charging stations, then any requirement from KSEB towards security deposit will have to be borne by the Licensee.
3.		The bidding process should be made online, in order to bring transparency and more competitiveness	Kannur Airport shall process the bidding procedures in a transparent way only. The bids will be opened in the presence of Bidders/Bidders representative who choose to attend on the specified date and time.
4.	Page No.4, Clause No. 2.4	The Minimum Monthly Guarantee specified is high, Kannur Airport may reconsider the same.	Agreed and the Minimum Monthly Guarantee (MMG) stands revised to Rs.5,25,000/-
5.	Page No.4, Clause No. 2.4	Requested to revise the Revenue Share from 10% to 6 – 7 %.	Agreed and the Revenue Share stands revised to 7.5% upto total annual arrival pax of 1 million or less. Thereafter, the revenue share of 10% shall be applicable.
6.	Page No.16, Clause No.7.7	Enquired whether it is possible to operate the electric autos (10No's) within a radius of 10 -12 Km instead of 6 Km	Agreed, the electric autos can operate within a radius of 12 km, however it shall be the responsibility of the bidder to ensure that their pre-paid taxi business is not affected due to this. Further the e-auto shall also be equipped with GPS System. The Licensee shall not raise any complaints, if their taxi business gets affected due to the implementation of this.

7.	Clause No.6.1 (d), Technical Eligibility	Whether the deployment of 50 vehicles is excluding 10 nos. of electric auto?	Yes, the bidder has to deploy minimum 50 nos. of taxi vehicles over and above 10 nos. of electric auto.
8.		The details of per day pax count to be provided	Already shared with the agency which requested for this data.
9.		Whether the taxis will be exempted from Toll Charges.	There will be no Toll charges for the Pre-Paid Taxis. However the bidder shall submit the vehicle deployment details to Kannur Airport in a format prescribed by Kannur Airport, before commencement of operation.
10.	Page No.4, Clause No. 2.4	Requested whether the Space Rentals and CAM Charges can be included in the MMG?	No change in tender condition
11.		Being an International Airport, Airport experience should be made mandatory as the eligibility criteria	No change in tender condition
12.	Page No.14, Clause No.6.1 (1)	In the tenders recently floated by Kannur Airport and the earlier tender floated by Kannur Airport for Pre-Paid Taxi services, in the Technical Eligibility the requirement of "No Dues Certificate" was not mentioned. Request you to look into the same.	No change in tender condition

Sd/-  
Managing Director

**RESOURCE MOBILISATION UNDERTAKING**  
(To be submitted in the letter head of the bidder)

I/We .....hereby declare that I/We..... shall mobilize 50 number of vehicles within 7 working days of issuing of LOA by Kannur Airport or commencement of operation, whichever is earlier and in adherence to the tender conditions, specifically Clause No. 7.8, exclusive and dedicated solely for the purpose of Pre – Paid Taxi Services at Kannur Airport.

Signature & Seal:

Name:

Designation:

Date: