

EXPRESSION OF INTEREST (Tender No. KIAL/BDM/125/2025)

EXPRESSION OF INTEREST FOR DESIGN, DEVELOP, OPERATE, MAINTAIN AND MANAGE AN EV FAST CHARGING STATION NEAR BPCL RETAIL FUEL STATION -LAND SIDE AT KANNUR INTERNATIONAL AIRPORT

May 2025

Signature & Seal of Tenderer

Kannur International Airport Limited CIN: U63033KL2009PLC025103

DISCLAIMER

The information contained in this Expression of Interest (EOI) or subsequent provided to Applicant(s) (as hereinafter defined), whether verbally or in documentary or any other form by or on behalf of Kannur International Airport Limited (Kannur Airport) or any of its employees or advisers, is provided to the Applicant(s) on the terms and conditions set out in this EOI and such other terms and conditions subject to which such information is provided.

This EOI is not an agreement or an offer by Kannur Airport to the prospective Applicant(s) or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their EOI(s) (as hereinafter defined) pursuant to this EOI. This EOI includes a few information in relation to the Design, Develop, Operation, Maintain and Manage an EV Fast Charging Station Near BPCL Retail Fuel Station - Land Side at Kannur International Airport (hereinafter called as the "Project") at Kannur International Airport.

The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. Kannur Airport accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein. Each Applicant should, conduct its own investigations and analysis before submitting the Proposal.

Kannur Airport also accepts no liability of any nature whether resulting from negligence or otherwise however caused arising from reliance of any Applicant upon the statements contained in this EOI

Kannur Airport may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this EOI. The issue of this EOI does not imply that Kannur Airport is bound to select an Applicant or to appoint the selected Applicant, as the case may be, for the Project and Kannur Airport reserves the right to reject all or any of the EOIs without assigning any reasons whatsoever. The Applicant shall bear all its costs associated with or relating to the preparation and submission of its EOI(s) including but not limited to preparation, copying, postage, delivery fee, expenses associated with any demonstrations or presentations which may be required by Kannur Airport or any other costs incurred in connection with or relating to its EOI. All such costs and expenses will remain with the Applicant and Kannur Airport shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation or submission of the EOI, regardless of the conduct or outcome of the selection process.

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1. Scope of Work

Kannur International Airport currently have unpaved area of land in the airport premises and has identified a potential space next to the Baharat Petroleum Retail Fuel station, for Design, Develop, Operate, Maintain and Manage an EV Fast Charging Station as a COCO model. The selected bidder would invest fully while KIAL would lease a designated parcel of Unpaved Land with proper levelling on mutually beneficial terms.

The total approximate area of land to be developed, operated and maintained is 75 Sq.m (appx.) (Ref Annexure-1, Sketch/Drawing). The interested party may Design, Develop, Operate, Maintain and Manage an EV Fast Charging Station unit within the space allotted to them.

2. <u>Key terms and conditions</u>

- 1. The business model shall be Design, Develop, Operate, Maintain and Manage.
- 2. The period of contract shall be 5 years which can be extendable for another 2 Years based on mutually agreed terms and conditions.
- 3. The interested party shall pay MMG or certain percentage of revenue share whichever is higher to Kannur Airport on monthly basis.
- 4. The interested party shall pay a lump sum interest free Security deposit.
- 5. The bidder shall obtain all the statutory clearances.
- 6. The bidder shall arrange the power supply for the charging purpose from KSEB. Kannur Airport will not be providing the supply.
- 7. The construction time shall be around 3 months, from the date of award of work.

3. Scope of Work

The scope of work shall include, but is not limited to

3.1 <u>Site Inspection and Assessment:</u> Examining site conditions, accessibility, electrical infrastructure, and required permits & approvals in order to determine the viability of constructing EV Charging Station at Kannur Airport.

3.2 Civil & Electrical Works

- Demarcation, excavation, and site preparation.
- Installation of concrete foundations for charging stations and associated equipment.
- Installation of electrical panels, distribution boards, EV Charger and associated equipment.
- Wiring and cable routing from the main power source to Kannur Airport.

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• Ensuring compliance with relevant electrical standards and regulations.

3.3 Project Management:

- Efficient project planning, scheduling, and coordination with Kannur Airport to ensure timely completion.
- Procurement and management of required materials, equipment, and resources. Quality control and assurance to meet industry standards and specifications.
- Compliance with environmental, health, and safety regulations.

3.4 Additional Facilities to be provided

The successful bidder shall provide the following basic facilities:

- Refreshment Counter (Tea/Coffee/Snacks/Juices/Ice-creams etc.)
- Drinking Water Facility
- Waiting Area

Further, the successful bidder may consider any other facility subject to approval from Kannur Airport and on mutually agreeable terms and conditions.

4. Submission of Documents/Details

Interested parties are requested to submit an Expression of Interest (EOI) in response to this notice. The EOI should include the following information:

4.1 Company Profile:

- 4.1.1 Name and contact details of the company.
- 4.1.2 Brief description of the company's background, expertise, and experience in executing similar projects along with past experience in EV Charging Sector.
- 4.1.3 Certifications, licenses, and accreditations relevant to the project.
- 4.1.4 Basic details of your company shall include the following points
 - Name of Organization:
 - Number of Employees on role:
 - Number of contractual employees:
 - Turnover for the last three financial years:
 - Past Experience in EV: Copy of experience certificate to be submitted
 - Number of EV stations Setup:
 - Locations at which EVCS are setup:
 - Dedicated Team for EV (yes/no):
 - Services across (Name of the city/ Pan India):

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4.2 Resources and Capacity:

- Description of the company's resources, including equipment, tools, and personnel.
- Demonstrated ability to meet project timelines and deliverables.

5. Timelines

Sl No.	Schedule	Timelines
1.	Date of issue of EoI	22 May 2025
2.	Last date for clarifications (if required)	27 May 2025
	from Applicant(s)	_
3.	Clarifications of Applicant's queries	30 May 2025
4.	Last date of submissions of Proposal	5 June 2025

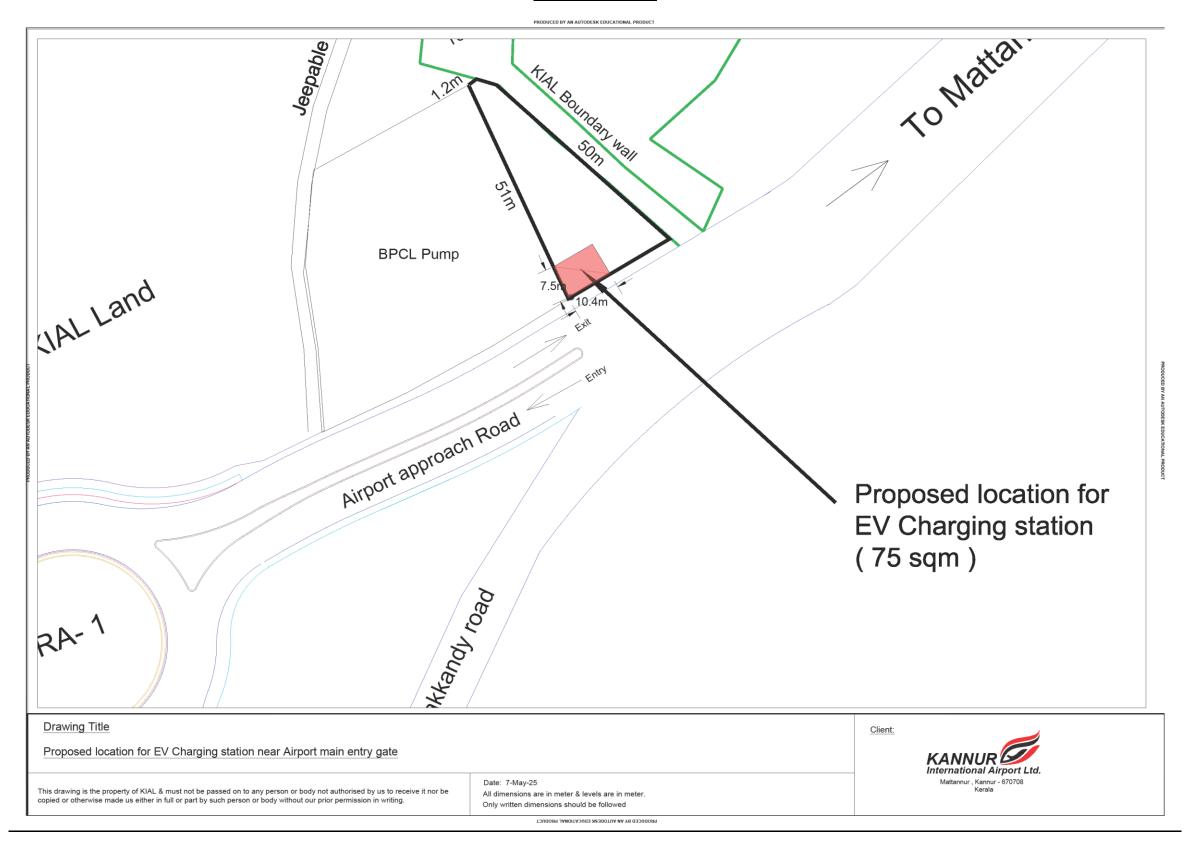
6. Issuance of EoI Document:

Interested Applicants shall download the EoI Document from Kannur Airport website and submit the proposals as cited Point 5 above to Kannur Airport through e-mail commercial@kannurairport.aero. Corrigendum/amendment(s) / notification(s) related to this EoI document will be published on the Kannur Airport website www.kannurairport.aero. Kannur Airport shall not entertain any correspondence / proposal from any other interested parties/ agencies after the last date of submission of EoI as set out hereinabove.

This Expression of Interest is not a formal solicitation or tender document. It is intended solely for the purpose of identifying qualified contractors interested in participating in the site works for EV charging station installations. The information provided will be used for evaluation and shortlisting purposes.

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Location Sketch



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