

KIAL/ACFT/03/2015

23 May 2015

**KANNUR INTERNATIONAL AIRPORT LTD (KIAL)
NOTICE INVITING TENDER**

1. Sealed item rate tenders are invited by KANNUR INTERNATIONAL AIRPORT LTD (KIAL), REGISTERED OFFICE, PARVATHY TC 36/1, CHACKA NH BYPASS, THIRUVANANTHAPURAM 695 024, KERALA, INDIA on behalf of KIAL BOARD from Original Equipment Manufacturers (OEMs) or Indian subsidiary of parent company of foreign OEM who have executed similar nature of work of **“Construction of Passenger Terminal Building and other allied structures including Civil, Mechanical and Electrical services at Kannur International Airport. SH: Supply, installation, testing and commissioning of Airfield Crash Fire Tenders (ACFT) at Kannur International Airport including All Inclusive Comprehensive Maintenance Contract (AICMC)”** at an estimated cost of **INR 23,00,00,000/-**(Approx.) with period of completion of **10** (Ten) Months. Tenders will be issued to the eligible applicants from **09 June 2015 to 12 June 2015**. The completed tender documents will be received till 17:00hrs on **03 July 2015** and shall be opened on the same day at 17.30 hrs.

The scope of work covers Supply, Installation, Testing and Commissioning of Airfield Crash Fire Tenders (ACFT) at Kannur International Airport including including All Inclusive Comprehensive Maintenance Contract (AICMC) for 5 years after the 2 years of Defects Liability Period .Annual Maintenance Contract shall be carried out during the 2 years Defects Liability Period.

2. Tender forms will be issued to those firms who produce certificate from clients having satisfactorily completed (Phase/part completion of the scope of work in a contract shall not be considered) at least three works each of **INR 9,20,00,000/-** or two works each of **INR 11,50,00,000 /-** or one work of **INR 18,40,00,000/-** of similar nature of work during the last seven years ending on 30-04-15 (firm showing work experience certificate from Non-Government / Non PSU organization should submit “Tax deduction at source certificate” in support of their claim for having experience of stipulated value of works) and produce proof of annualized average financial turnover of **INR 6,90,00,000/-** during the last three years ending on 31st March 2015. If the value of experience certificate/Turnover is not in Indian rupees the amount will be converted to Indian rupees based on the conversion rate as on 31 March 2015. The tenderer shall submit the documents as per the check list enclosed vide **Annexure-A** and consent letter as per the format enclosed vide **Annexure-B**.

3. Application for issue of tender document shall be submitted up to **09 June 2015** on all working days along with tender fee of **INR 5250/-** (Nonrefundable) in the form of Demand Draft drawn in favour of **Kannur International Airport Limited (KIAL)**, payable at Thiruvananthapuram. The application shall be supported with self-attested copies of client certificate for experience indicating date of completion as per agreement and actual date of completion and completion cost of work (experience certificate should contain work order copy, bill of quantities, completion certificate). The financial turnover should be supported with annual report (abridged balance sheet and profit and loss account for last three financial years shall be submitted).
4. Consortium/Joint venture companies shall not be permitted.
5. KIAL reserves the right to accept or reject any or all application without assigning any reason.
6. If at any stage, any information/documents submitted by the applicant is found to be false, the agency shall be liable for debarment from tendering in KIAL, apart from any other appropriate / legal action.
7. For any clarification contact KANNUR INTERNATIONAL AIRPORT LTD (KIAL), REGISTERED OFFICE, PARVATHY TC 36/1, CHACKA NH BYPASS, THIRUVANANTHAPURAM, 695024, KERALA, INDIA, EMAIL: managingdirector@kannurairport.in.
Tel:Off: + 91-471- 2508668, + 91-471- 2508669 Fax: (0471) 2508669

Managing Director
Kannur International Airport Ltd

ANNEXURE-A

**CHECK LIST FORMAT TO BE SUBMITTED BY APPLICANTS ALONG
WITH TENDER APPLICATION.**

Name of Work: - “Construction of Passenger Terminal Building and other allied structures including Civil, Mechanical and Electrical services at Kannur International Airport. SH: Supply, installation, testing and commissioning of Airfield Crash Fire Tenders (ACFT) at Kannur International Airport including All Inclusive Comprehensive Maintenance Contract (AICMC)”

1	2	3	4
Ref No.	Qualifying criterion/parameter/supportive document	Supporting Document must have the following salient information which KIAL would like to note	Reference to the documents submitted in support of Column 3
A(1)	Name and registered office address of the Manufacturer	Copy of Certificate of Incorporation from the respective Government body	
(2)	Manufacturing Facility/Works address of the Manufacturer	Copy of Certificate of Incorporation from the respective Government body. In case more than one Manufacturing work site of their company, enclose similar certificate for each work address from that country of incorporation.	
(3)	Name and registered office address of the Indian subsidiary of Manufacturer	Copy of necessary authenticated documentary proof from Manufacturer.	
(4)	Name and office address of authorized maintenance unit	Copy of necessary authenticated documentary proof from Indian subsidiary.	
B(1)	Should have satisfactorily	A) Certificate of completion of the Three /Two / One work(s)	

	<p>completed the specified work (i.e. SITC of ACFTs in line with any one of the following criteria during last <u>seven years</u> ending on <u>30.04.2015</u></p> <p>(A) <u>Value Criteria</u></p> <p>i) Three separate works each costing not less than INR 9.20 Crore</p> <p>ii) Two separate works each of costing not less than INR 11.50 Crore</p> <p>iii) One work costing not less than Rs. 18.40 Crore</p>	<p>for meeting eligibility criteria as applicable.</p> <ol style="list-style-type: none"> 1. 2. 3. <p>Note: The above certificates shall have reference to work order, date of completion, and value of work</p>												
C	<p>Annualized average financial turnover equivalent to INR 6.90 Crore against works executed during last three financial years. As a proof, copy of Abridged Balance Sheet of the firm with profit and loss account / certificate from the chartered accountant shall be submitted along with the application.</p>	<table border="1"> <thead> <tr> <th data-bbox="636 1171 821 1256">Year</th> <th data-bbox="821 1171 1182 1256">Turnover (In Lakhs)</th> </tr> </thead> <tbody> <tr> <td data-bbox="636 1256 821 1364">2012-13</td> <td data-bbox="821 1256 1182 1364"></td> </tr> <tr> <td data-bbox="636 1364 821 1471">2013-14</td> <td data-bbox="821 1364 1182 1471"></td> </tr> <tr> <td data-bbox="636 1471 821 1579">2014-15</td> <td data-bbox="821 1471 1182 1579"></td> </tr> <tr> <td colspan="2" data-bbox="636 1579 1182 1798" style="text-align: center;">Average:</td> </tr> </tbody> </table>	Year	Turnover (In Lakhs)	2012-13		2013-14		2014-15		Average:			As per Schedule-“A”
Year	Turnover (In Lakhs)													
2012-13														
2013-14														
2014-15														
Average:														

D(1)	Documents in support of criteria under para A,B and C of Tender Notice Checklist.	Self-Attested	
	Details of PAN if any	Copy of the PAN card(self-attested)	
(2)	Details of PF and ESI registration if any	Copies of valid PF and ESI registration certificate(self-attested)	
(3)	Details of any other information		
	a)		
	b)		
	c)		
E	Affidavit by the Bidder	In non judicial stamp paper	As per Schedule-“B”

Place:

Date:

SIGNATURE WITH STAMP
Authorized signatory of the Manufacturer

Note : 1) If any of the supporting document is submitted in any language other than English, a self attested English version shall be submitted with the respective document duly apostille notarized.

SCHEDULE – ‘A’

FINANCIAL CAPABILITY

1. Name of Applicant
2. Summary of assets and liabilities on the basis of the audited financial statement of the last 3 financial years. Please attach published annual report and audited accounts of the bidder.

Sl no:	Particulars	Year 2012-13	Year 2013-14	Year 2014-15
i.	Authorized capital			
ii.	Capital issued and paid up			
iii.	Total assets			
iv.	Current asset			
v.	Cash, investments and current receivables			
vi.	Total liabilities			
vii.	Current liabilities			
viii.	Net Worth (iii)-(vi)			
ix.	Working capital(iv)-(vii)			
x.	Annual Turnover			
xi.	Gross Profit			
xii.	Net Profit before			

	tax			
xiii.	Profit after tax			

3. Current working capital arrangements:

- a) Own resources
- b) Cash, credit limit etc. from the bankers

4. Current annual cash requirements for the ongoing projects

5. Proposed arrangement of funds for the project, in case awarded

- a) Own resources
- b) Cash, credit limit etc. from the bankers

6. Details of investments having maturity less than 1 year as on 30.04.2014

7. Name and address of bankers

8. PAN card Details

Signature of statutory auditor to the bidder

Signature of the bidder / authorised signatory

ANNEXURE- B

**CONSENT LETTER TO BE SUBMITTED BY THE APPLICANT/INDIAN
SUBSIDIARY FROM MANUFACTURER(S) LETTER HEAD**

**Managing Director
Kannur International Airport Ltd (KIAL),
Registered Office “Parvathy”, T.C.36/1,
Chacka, NH Bypass,
Thiruvananthapuram- 695 024.
Kerala, India**

Name of Work: “Construction of Passenger Terminal Building and other allied structures including Civil, Mechanical and Electrical services at Kannur International Airport. SH: Supply, installation, testing and commissioning of Airfield Crash Fire Tenders (ACFT) at Kannur International Airport including All Inclusive Comprehensive Maintenance Contract (AICMC)”

I/We hereby submit our consent for M/s _____ (Name of the Indian subsidiary) to quote and provide our ACFT’s as a part of the tenderer for above mentioned work.

I/We undertake to SITC of ACFT’s at Kannur airport including 5 years AICMC (after defect liability period of Two years), through M/s _____ (name of the Indian subsidiary). In case of Unsatisfactory maintenance support by M/s _____ (name of Indian subsidiary) we, M/s _____, undertake to provide the product /system maintenance support to KIAL, either directly as decided by KIAL for the balance period of warranty and AICMC, as per relevant terms of AICMC for this work.

Details of our experience(s) in the field of SITC of ACFT’s including its AICMC are submitted.

Thanking you,
Yours faithfully,

Authorized signatory with company seal of the OEM of ACFTs.

Date: _____

Place: _____

Countersigned by authorized signatory of Indian subsidiary
Date: _____

Place: _____

SCHEDULE-“B”

AFFIDAVIT

(To be given on non judicial stamp paper)

1. The undersigned do hereby certify that all the statements made in the attachments are true and correct.
2. The undersigned hereby authorize and request any Bank person, Firm or Corporation to furnish pertinent information deemed necessary and requested by KIAL.
3. The undersigned understands and agrees that further qualifying information may be requested, and agrees to furnish any such information at the request of KIAL.
4. The undersigned also hereby certifies that neither our firms/companies have abandoned any work in India nor any contract awarded to us for such work has been rescinded in the past five years.
5. The undersigned also hereby authorizes KIAL and their authorized representative to conduct any enquiries or investigation to verify the statements, documents and information submitted in connection with this application, and to seek clarification from our bankers and clients regarding any financial and technical capability. This will also serve as authorization to KIAL representative to contact in person or otherwise ,any individual or authorized representative of any institution referred to in the supporting information and obtain such information as may be required by him to verify statements and information provided in this application, or with regard to the resources, experience and competence of the Applicant.
6. The undersigned understands that furnishing of false information could result in disqualification.

(signed by Authorized signatory of the bidder)

.....
Title of Officer

Name of Bidder

.....

Date

.....

Encl: Requisite Power of Attorney

Corrigendum No: 1

01 June 2015

Name of Work: “Construction of Passenger Terminal Building and other allied structures including Civil, Mechanical and Electrical services at Kannur International Airport. SH: Supply, installation, testing and commissioning of Airfield Crash Fire Tenders (ACFT) at Kannur International Airport including All Inclusive Comprehensive Maintenance Contract (AICMC)”

Ref: NIT No: KIAL/ACFT/03/2015

The last date of submission of application of the subject work is now extended upto 15 June 2015 till 1700 hrs from 9 June 2015.

Accordingly the tenders will be issued from 16 June 2015 to 18 June 2015 and the completed tender documents will be received till 1700 hrs on 10 July 2015.

All other terms and conditions remain unchanged.

MANAGING DIRECTOR

Corrigendum No.2

05 June 2015

Name of the work: “Construction of Passenger Terminal Building and other allied structures including Civil, Mechanical and Electrical services at Kannur International Airport. SH: Supply, Installation, Testing and Commissioning of Airfield Crash Fire Tenders (ACFT) at Kannur International Airport including All Inclusive Comprehensive Maintenance Contract (AICMC)”

Ref: NIT No. KIAL/ACFT/03/2015 dated 23 May 2015

In addition to the conditions mentioned in the NIT, brief technical details for the SITC of 4 nos ACFTs are furnished below for bidder’s understanding.

1. Similar nature of work experience means having Supplied, Installed ,Tested & Commissioned Airfield Crash Fire Tenders (ACFTs) having 10,000 litres or more water capacity and 1300 litres foam capacity with pump output of minimum 6000 lpm and with acceleration (fully loaded vehicle 0 to 80 kmph within 35 seconds, top speed of 115kmph) complying to EURO 1V/V emission norms and 6x6 chassis.
2. Technical eligibility Criteria :

The tenderer should have supplied minimum 10 nos of ACFTs (10,000 litres or more) to at least 3 International Airports in India and/or abroad in the last seven years out of which at least 4 ACFTs should have been supplied in the last three years with effective from January 2012.

Yearwise details of the above supply with Name & Address of Airports should be submitted alongwith the tender.

The tenderers shall submit detailed completion certificate from clients on technical capacity for having supplied minimum 10 nos of ACFT failing which applications will not be entertained.

3. The revised “Annexure-A Check list format to be submitted by applicants along with tender application” and “Schedule- A Financial Capability” for the NIT referred above is attached herewith.

All other terms and conditions of the NIT remain unchanged.

MANAGING DIRECTOR

REVISED ANNEXURE-A

**CHECK LIST FORMAT TO BE SUBMITTED BY APPLICANTS ALONG WITH
TENDER APPLICATION.**

Name of Work: - “Construction of Passenger Terminal Building and other allied structures including Civil, Mechanical and Electrical services at Kannur International Airport. SH: Supply, installation, testing and commissioning of Airfield Crash Fire Tenders (ACFT) at Kannur International Airport including All Inclusive Comprehensive Maintenance Contract (AICMC)

1 Ref No.	2 Qualifying criterion/parameter/supportive document	3 Supporting Document must have the following salient information which KIAL would like to note	4 Reference to the documents submitted in support of Column 3
A(1)	Name and registered office address of the Manufacturer	Copy of Certificate of Incorporation from the respective Government body	
(2)	Manufacturing Facility/Works address of the Manufacturer	Copy of Certificate of Incorporation from the respective Government body. In case more than one Manufacturing work site of their company, enclose similar certificate for each work address from that country of incorporation.	
(3)	Name and registered office address of the Indian subsidiary of Manufacturer	Copy of necessary authenticated documentary proof from Manufacturer.	
(4)	Name and office address of authorized maintenance unit	Copy of necessary authenticated documentary proof from Indian subsidiary.	

<p>B(1)</p>	<p>Should have satisfactorily completed the specified work (i.e. SITC of ACFTs in line with any one of the following criteria during last <u>seven years</u> ending on <u>30.04.2015</u></p> <p>(A) <u>Value Criteria</u></p> <p>i) Three separate works each costing not less than INR 9.20 Crore</p> <p>ii) Two separate works each of costing not less than INR 11.50 Crore</p> <p>iii) One work costing not less than Rs. 18.40 Crore</p>	<p>A) Certificate of completion of the Three /Two / One work(s) for meeting eligibility criteria as applicable.</p> <ol style="list-style-type: none"> 1. 2. 3. <p>Note: The above certificates shall have reference to work order, date of completion, and value of work</p>	
<p>B(2)</p>	<p>Completion certificate for technical eligibility :</p> <ol style="list-style-type: none"> 1. Proof of document to conform having supplied <ol style="list-style-type: none"> a) Minimum 10 nos of ACFTs in the last seven years. b) Minimum 4 nos of ACFTs in the last three years. 	<ol style="list-style-type: none"> a) The tenderers shall submit detailed completion certificate from clients on technical capacity for having supplied minimum 10 nos of ACFT failing which applications will not be entertained. b) The tenderers shall submit detailed completion certificate from clients on technical capacity for having supplied minimum 4 nos of ACFT. 	

	Annualized average financial turnover equivalent to INR 6.90 Crores against works executed during last three financial years. As a proof, copy of Abridged Balance Sheet of the firm with profit and loss account / certificate from the chartered accountant shall be submitted along with the application.	Year	Turnover (In Lakhs)	
C		2012-13		As per Schedule-“A”
		2013-14		
		2014-15*		
		Average:		
D(1)	Documents in support of criteria under para A, B and C of Tender Notice Checklist.	Self-Attested		
	Details of PAN if any	Copy of the PAN card(self-attested)		
(2)	Details of PF and ESI registration if any	Copies of valid PF and ESI registration certificate(self-attested)		
(3)	Details of any other information			
	a)			
	b)			
	c)			
E	Affidavit by the Bidder	In non-judicial stamp paper of INR 100 duly notarized		As per Schedule-“B”

* If the audited abridged balance sheet for the year 2014-15 is not available/completed then the agency shall submit the financial capability duly certified and stamped by company CEO / director and CFO for the financial year 2014-15 as of now. However the tenderer will have to submit the audited accounts as soon as it is completed. In

that case the agency shall submit the audited accounts for three years, viz. 2011-12, 2012-13 and 2013-14 along with the above details.

The award of work in such case shall be subject to production of audited accounts for the financial year 2014-15.

Place:

SIGNATURE WITH STAMP

Date:

Authorized signatory of the Manufacturer

Note : If any of the supporting document is submitted in any language other than English, a self-attested English version shall be submitted with the respective document duly apostille notarized.

REVISED SCHEDULE – ‘A’

FINANCIAL CAPABILITY

1. Name of Applicant
2. Summary of assets and liabilities on the basis of the audited financial statement of the last 3 financial years. Please attach published annual report and audited accounts of the bidder.

Sl. No.		Year 2012-13	Year 2013-14	Year 2014-15*
i.	Authorized capital			
ii.	Capital issued and paid up			
iii.	Total assets			
iv.	Current asset			
v.	Cash, investments and current receivables			
vi.	Total liabilities			
vii.	Current liabilities			
viii.	Net Worth (iii)-(vi)			
ix.	Working capital(iv)-(vii)			
x.	Annual Turnover			
xi.	Gross Profit			
xii.	Net Profit before tax			
xiii.	Profit after tax			

3. Current working capital arrangements:
 - a) Own resources
 - b) Cash, credit limit etc. from the bankers
4. Current annual cash requirements for the ongoing projects
5. Proposed arrangement of funds for the project, in case awarded
 - a) Own resources
 - b) Cash, credit limit etc. from the bankers
6. Details of investments having maturity less than 1 year as on 30.04.2014
7. Name and address of bankers
8. PAN card Details

Signature of statutory auditor to the bidder

Signature of the bidder /authorised signatory

- * If the audited abridged balance sheet for the year 2014-15 is not available/completed then the agency shall submit the financial capability duly certified and stamped by company CEO / director and CFO for the financial year 2014-15 as of now. However the tenderer will have to submit the audited accounts as soon as it is completed. In that case the agency shall submit the audited accounts for three years, viz. 2011-12, 2012-13 and 2013-14 along with the above details.

The award of work in such case shall be subject to production of audited accounts for the financial year 2014-15.

Corrigendum No: 3

08 June 2015

Name of the work: “Construction of Passenger Terminal Building and other allied structures including Civil, Mechanical and Electrical services at Kannur International Airport. SH: Supply, Installation, Testing and Commissioning of Airfield Crash Fire Tenders (ACFT) at Kannur International Airport including All Inclusive Comprehensive Maintenance Contract (AICMC)”

Ref 1: NIT No. KIAL/ACFT/03/2015 dated 23 May 2015

2. Corrigendum No: 1 dated 01 June 2015

3: Corrigendum No: 2 dated 05 June 2015

The last date of submission of application of the subject work is now extended upto 22 June 2015 till 1700 hrs from 9 June 2015.

Accordingly the tenders will be issued from 25 June 2015 upto 27 June 2015 and the completed tender documents will be received till 1500 hrs on 20 July 2015.

All other terms and conditions remain unchanged.

Managing Director