

**KIAL/ PBB/02/2015**

**Date :23 May 2015**

**KANNUR INTERNATIONAL AIRPORT LTD (KIAL)  
NOTICE INVITING TENDER**

1. Sealed item rate tenders are invited by KANNUR INTERNATIONAL AIRPORT LTD (KIAL), REGISTERED OFFICE, PARVATHY TC 36/1, CHACKA NH BYPASS, THIRUVANANTHAPURAM 695 024, KERALA, INDIA on behalf of KIAL BOARD from Original Equipment Manufacturers (OEMs) or Indian subsidiary of parent company of foreign OEM who have executed similar nature of work of **“Construction of Passenger Terminal Building and other allied structures including Civil, Mechanical and Electrical services at Kannur International Airport. SH: Design, Manufacturing, Supply, Installation, Testing and Commissioning of Apron Drive type Passenger Boarding Bridges (PBBs) having glass walls with Advanced Visual Docking Guidance System (AVDGS) including Operation and All Inclusive Comprehensive Maintenance Contract (AICMC) for PBBs and AVDGS”** at an estimated cost of **INR 11,00,00,000/-** (approx.), with period of completion of **09** (Nine) Months. Tenders will be issued to the eligible applicants from **09 June 2015 to 12 June 2015**. The completed tender documents will be received till **11:00hrs** on **03 July 2015** and shall be opened on the same day at **11.30 hrs**.

The scope of work covers Design, Manufacturing, Supply, Installation, Testing and Commissioning of Apron Drive type Passenger Boarding Bridges (PBBs) having glass walls with Advanced Visual Docking Guidance System (AVDGS) at Kannur International Airport including operation and maintenance for 7 years as per Bill Of Quantities.

2. Tender forms will be issued to those firms who produce certificate from clients of having satisfactorily completed (Phase/part completion of the scope of work in a contract shall not be considered) at least three works each of **INR 4,40,00,000/-** or two works each of **INR 5,50,00,000 /-** or one work of **INR 8,80,00,000/-** of similar nature of work during the last seven years ending on 30-04-15 (firm showing work experience certificate from Non-Government / Non PSU organization should submit “Tax deduction at source certificate” in support of their claim for having experience of stipulated value of works) and produce proof of annualized average financial turnover of **INR 3,30,00,000/-** during the last three years ending on 31<sup>st</sup> March 2015. If the value of experience certificate/Turnover is not in Indian rupees the amount will be converted to Indian rupees based on the conversion rate as on 31 March 2015. The tenderer shall submit the documents as per the check list enclosed vide **Annexure-A** and consent letter as per the format enclosed vide **Annexure-B**.
3. Application for issue of tender document shall be submitted up to **09 June 2015** on all working days along with tender fee of **INR 5250/-** (Nonrefundable) in the

form of Demand Draft drawn in favour of **Kannur International Airport Limited (KIAL)**, payable at Thiruvananthapuram. The application shall be supported with self-attested copies of client certificate for experience indicating date of completion as per agreement and actual date of completion and completion cost of work (experience certificate should contain work order copy, bill of quantities, completion certificate). The financial turnover should be supported with annual report (abridged balance sheet and profit and loss account for last three financial years shall be submitted).

4. Consortium/Joint venture companies shall not permitted.
5. KIAL reserves the right to accept or reject any or all application without assigning any reason.
6. If at any stage, any information/documents submitted by the applicant is found to be false, the agency shall be liable for debarment from tendering in KIAL, apart from any other appropriate / legal action.
7. For any clarification contact the MANAGING DIRECTOR, KANNUR INTERNATIONAL AIRPORT LTD (KIAL), REGISTERED OFFICE, PARVATHY TC 36/1, CHACKA NH BYPASS, THIRUVANANTHAPURAM 695 024, KERALA, INDIA, EMAIL: [managingdirector@kannurairport.in](mailto:managingdirector@kannurairport.in).  
Tel:Off: + 91-471- 2508668, + 91-471- 2508669 Fax: (0471) 2508669

**Managing Director**  
**Kannur International Airport Ltd**

ANNEXURE-A

**CHECK LIST FORMAT TO BE SUBMITTED BY APPLICANTS ALONG WITH  
TENDER APPLICATION.**

**Name of Work: - “Construction of Passenger Terminal Building and other allied structures including Civil, Mechanical and Electrical services at Kannur International Airport. SH: Design, Manufacturing, Supply, Installation, Testing and Commissioning of Apron Drive type Passenger Boarding Bridges (PBBs) having glass walls with Advanced Visual Docking Guidance System (AVDGS) including Operation and All Inclusive Comprehensive Maintenance Contract (AICMC) for PBBs and AVDGS”**

1	2	3	4
Ref No.	Qualifying criterion/parameter/ supportive document	Supporting Document must have the following salient information which KIAL would like to note	Reference to the documents submitted in support of Column 3
A(1)	Name and registered office address of the Manufacturer	Copy of Certificate of Incorporation from the respective Government body	
(2)	Manufacturing Facility/Works address of the Manufacturer	Copy of Certificate of Incorporation from the respective Government body. In case more than one Manufacturing work site of their company, enclose similar certificate for each work address from that country of incorporation.	
(3)	Name and registered office address of the Indian subsidiary of Manufacturer	Copy of necessary authenticated documentary proof from Manufacturer.	

(4)	Name and office address of authorized maintenance unit	Copy of necessary authenticated documentary proof from Indian subsidiary.									
B(1)	<p>Should have satisfactorily completed the specified work (i.e. DMSITC of PBBs in line with any one of the following criteria during last <u>seven years</u> ending on <u>30.04.2015</u>)</p> <p>(A) <u>Value Criteria</u></p> <p>i) Three separate works each costing not less than INR 4.4 Crore</p> <p>ii) Two separate works each of costing not less than INR 5.5 Crore</p> <p>iii) One work costing not less than INR 8.8 Crore</p>	<p>A) Certificate of completion of the Three /Two / One work(s) for meeting eligibility criteria as applicable.</p> <p>1.</p> <p>2.</p> <p>3.</p> <p><b>Note:</b> The above certificates shall have reference to work order, date of completion, and value of work</p>									
C	Annualized average financial turnover equivalent to INR 3.3 Crore against works executed during last three financial years. As a proof, copy of Abridged Balance Sheet of the firm with profit and loss account / certificate from the chartered accountant shall be submitted along with the application.	<table border="1"> <thead> <tr> <th data-bbox="721 1333 912 1415">Year</th> <th data-bbox="912 1333 1281 1415">Turnover (In Lakhs)</th> </tr> </thead> <tbody> <tr> <td data-bbox="721 1415 912 1572">2012-13</td> <td data-bbox="912 1415 1281 1572"></td> </tr> <tr> <td data-bbox="721 1572 912 1730">2013-14</td> <td data-bbox="912 1572 1281 1730"></td> </tr> <tr> <td data-bbox="721 1730 912 1883">2014-15</td> <td data-bbox="912 1730 1281 1883"></td> </tr> </tbody> </table>	Year	Turnover (In Lakhs)	2012-13		2013-14		2014-15		As per Schedule- "A"
Year	Turnover (In Lakhs)										
2012-13											
2013-14											
2014-15											

		Average:	
D(1)	Documents in support of criteria under para A,B and C of Tender Notice Checklist.	<b>Self-Attested</b>	
	Details of PAN if any	Copy of the PAN card(self-attested)	
(2)	Details of PF and ESI registration if any	Copies of valid PF and ESI registration certificate(self-attested)	
(3)	Details of any other information a) b) c)		
E	Affidavit by the Bidder	In non judicial stamp paper	As per Schedule-"B"
<p style="text-align: center;">Place: Date: <b>SIGNATURE WITH STAMP</b> Authorized signatory of the Manufacturer</p>			

**Note : 1) If any of the supporting document is submitted in any language other than English, a self attested English version shall be submitted with the respective document duly apostille notarized.**

**SCHEDULE – ‘A’**

**FINANCIAL CAPABILITY**

1. Name of Applicant
2. Summary of assets and liabilities on the basis of the audited financial statement of the last 3 financial years. Please attach published annual report and audited accounts of the bidder.

Sl. No.		Year 2012-13	Year 2013-14	Year 2014-15
i.	Authorized capital			
ii.	Capital issued and paid up			
iii.	Total assets			
iv.	Current asset			
v.	Cash, investments and current receivables			
vi.	Total liabilities			
vii.	Current liabilities			
viii.	Net Worth (iii)-(vi)			
ix.	Working capital(iv)-(vii)			
x.	Annual Turnover			
xi.	Gross Profit			
xii.	Net Profit before tax			
xiii.	Profit after tax			

3. Current working capital arrangements:
  - a) Own resources
  - b) Cash, credit limit etc. from the bankers
  
4. Current annual cash requirements for the ongoing projects
5. Proposed arrangement of funds for the project, in case awarded
  - a) Own resources
  - b) Cash, credit limit etc. from the bankers
6. Details of investments having maturity less than 1 year as on 30.04.2014
7. Name and address of bankers
8. PAN card Details

Signature of statutory auditor to the bidder

signature of the bidder /authorised signatory

ANNEXURE- B

**CONSENT LETTER TO BE SUBMITTED BY THE APPLICANT/INDIAN  
SUBSIDIARY FROM MANUFACTURER(S) LETTER HEAD**

**Managing Director  
Kannur International Airport Ltd (KIAL),  
Registered Office “Parvathy”, T.C.36/1,  
Chacka, NH Bypass,  
Thiruvananthapuram- 695 024.  
Kerala, India**

**Name of Work: -“Construction of Passenger Terminal Building and other allied structures including Civil, Mechanical and Electrical services at Kannur International Airport. SH: Design, Manufacturing, Supply, Installation, Testing and Commissioning of Apron Drive type Passenger Boarding Bridges (PBBs) having glass walls with Advanced Visual Docking Guidance System (AVDGS) including Operation and All Inclusive Comprehensive Maintenance Contract (AICMC) for PBBs and AVDGS”.**

I/We hereby submit our consent for M/s \_\_\_\_\_ (Name of the Indian subsidiary) to quote and provide our PBBs & AVDGS as a part of the tenderer for above mentioned work.

I/We undertake to DMSITC of PBBS at Kannur airport including 5 years AICMC (after defect liability period of Two years), through M/s \_\_\_\_\_ (name of the Indian subsidiary. In case of Unsatisfactory maintenance support by m/s \_\_\_\_\_(name of Indian subsidiary)we, M/s \_\_\_\_\_, undertake to provide the product /system maintenance support to KIAL, either directly as decided by KIAL for the balance period of warranty and AICMC, as per relevant terms of AICMC for this work.

Details of our experience(s) in the field of DMSITC of PBBs & AVDGS including its AICMC are submitted.

Thanking you,  
Yours faithfully,

Authorized signatory with company seal of the OEM of PBBs.

Date: \_\_\_\_\_

Place: \_\_\_\_\_

**Countersigned by authorized signatory of Indian subsidiary**

Date: \_\_\_\_\_



Place: \_\_\_\_\_

**SCHEDULE-“B”**

**AFFIDAVIT**

(To be given on non judicial stamp paper)

1. The undersigned do hereby certify that all the statements made in the attachments are true and correct.
2. The undersigned hereby authorizes and requests any Bank person, Firm or Corporation to furnish pertinent information deemed necessary and requested by KIAL.
3. The undersigned understands and agrees that further qualifying information may be requested, and agrees to furnish any such information at the request of KIAL.
4. The undersigned also hereby certifies that neither our firms/companies have abandoned any work in India nor any contract awarded to us for such work has been rescinded in the past five years.
5. The undersigned also hereby authorizes KIAL and their authorized representative to conduct any enquiries or investigation to verify the statements, documents and information submitted in connection with this application ,and to seek clarification from our bankers and clients regarding any financial and technical capability. This will also serve as authorization to KIAL representative to contact in person or otherwise ,any individual or authorized representative of any institution referred to in the supporting information and obtain such information as may be required by him to verify statements and information provided in this application, or with regard to the resources, experience and competence of the Applicant.
6. The undersigned understands that furnishing of false information could result in disqualification.

(signed by Authorized signatory of the bidder)

.....

.....

Title of Officer

Name of bidder

.....

Date

.....

Encl: Requisite Power of Attorney



**Corrigendum No:1**

**05 June 2015**

**Name of the work: “Construction of Passenger Terminal Building and other allied structures including Civil, Mechanical and Electrical services at Kannur International Airport. SH: Design, Manufacturing, Supply, Installation, Testing and Commissioning of Apron Drive type Passenger Boarding Bridges (PBBs) having glass walls with Advanced Visual Docking Guidance System (AVDGS) including Operation and All Inclusive Comprehensive Maintenance Contract (AICMC) for PBBs and AVDGS”**

**Ref: NIT No. KIAL/PBB/02/2015 dtd 23 May 2015**

The revised “Annexure-A CHECK LIST FORMAT TO BE SUBMITTED BY APPLICANTS ALONG WITH TENDER APPLICATION” and “Schedule- A FINANCIAL CAPABILITY” for the NIT referred above is attached herewith.

All other terms and conditions of the NIT remains unchanged.

**Managing Director**

**REVISED ANNEXURE-A**

**CHECK LIST FORMAT TO BE SUBMITTED BY APPLICANTS ALONG WITH  
TENDER APPLICATION.**

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(3)	Name and registered office address of the Indian subsidiary of Manufacturer	Copy of necessary authenticated documentary proof from Manufacturer.	
(4)	Name and office address of authorized maintenance unit	Copy of necessary authenticated documentary proof from Indian subsidiary.	

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	Details of PAN if any	Copy of the PAN card(self-attested)		
(2)	Details of PF and ESI registration if any	Copies of valid PF and ESI registration certificate(self-attested)		
(3)	Details of any other information			
	a)			
	b)			
	c)			
E	Affidavit by the Bidder	In non-judicial stamp paper of INR 100 duly notarized		As per Schedule-“B”

\* If the audited abridged balance sheet for the year 2014-15 is not available/completed then the agency shall submit the financial capability duly certified and stamped by company CEO / director and CFO for the financial year 2014-15 as of now. However the tenderer will have to submit the audited accounts as soon as it is completed. In that case the agency shall submit the audited accounts for three years, viz. 2011-12, 2012-13 and 2013-14 along with the above details.

The award of work in such case shall be subject to production of audited accounts for the financial year 2014-15.

Place:

**SIGNATURE WITH STAMP**

Date:

Authorized signatory

of the Manufacturer

**Note : 1) If any of the supporting document is submitted in any language other than English, a self attested English version shall be submitted with the respective document duly apostille notarized.**

**REVISED SCHEDULE – ‘A’**

**FINANCIAL CAPABILITY**

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2. Summary of assets and liabilities on the basis of the audited financial statement of the last 3 financial years. Please attach published annual report and audited accounts of the bidder.

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ii.	Capital issued and paid up			
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v.	Cash, investments and current receivables			
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viii.	Net Worth (iii)-(vi)			
ix.	Working capital(iv)-(vii)			
x.	Annual Turnover			
xi.	Gross Profit			
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3. Current working capital arrangements:
  - a) Own resources
  - b) Cash, credit limit etc. from the bankers
4. Current annual cash requirements for the ongoing projects
5. Proposed arrangement of funds for the project, in case awarded
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6. Details of investments having maturity less than 1 year as on 30.04.2014
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Signature of statutory auditor to the bidder

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The award of work in such case shall be subject to production of audited accounts for the financial year 2014-15.

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**Corrigendum No: 2**

**08 June 2015**

**Name of the work: “Construction of Passenger Terminal Building and other allied structures including Civil, Mechanical and Electrical services at Kannur International Airport. SH: Design, Manufacturing, Supply, Installation, Testing and Commissioning of Apron Drive type Passenger Boarding Bridges (PBBs) having glass walls with Advanced Visual Docking Guidance System (AVDGS) including Operation and All Inclusive Comprehensive Maintenance Contract (AICMC) for PBBs and AVDGS”**

**Ref 1: NIT No. KIAL/PBB/02/2015 dated 23 May 2015**

**2: Corrigendum No:1 dated 05 June 2015**

The last date of submission of application of the subject work is now extended upto 22 June 2015 till 1700 hrs from 9 June 2015.

Accordingly the tenders will be issued from 25 June 2015 upto 27 June 2015 and the completed tender documents will be received till 1500 hrs on 20 July 2015.

All other terms and conditions remain unchanged.

**Managing Director**