

Ref: KIAL/CFO/04/2018-19  
21 February 2019

**Corrigendum No.4 - Response to Queries**

**Sub: Notice Inviting Tender (NIT) for selection of Financial Consultant for Preparation of Master Plan for Land Monetization, Review of Aeronautical & Non-Aeronautical Revenue Streams, Development of Optimum Business Models, Preparation of Business Plan, Locating Investors for Proposed Development of Aeronautical and Non-Aeronautical Activities, etc. of Kannur International Airport**

Tender Ref: KIAL/CFO/01/2019:

Clause No.	Details	Clarification/ support requested	KANNUR AIRPORT RESPONSE
Clause 11.6 Page 13	The bidders shall submit their financial bids for the initial three years and <b>separately for the extended period of two years</b>	As mentioned in clause 11.6, the bidder has to submit two separate quotes. However, the financial bid form asks for 1 lump sum quote.	The bidder has to use the format specified in Annexure III and submit two separate lump sum financial quotes for the first 36 months and for the extended period of 24 months.
Clause 8.4.2 Page 10	Let "T" be the total marks scored in technical criteria, and 'F' be the marks scored for the Financial Criteria. The bidder, who gets the <b>lowest Evaluated financial Quote</b> , will be awarded a financial score of 100 marks and other bidders will be given financial scores that are inversely proportional to their Evaluated Financial Quote.	Please clarify if we have to submit two separate sheets in the Annexure III format with lump sum quotes – 1 <sup>st</sup> for 36 months and 2 <sup>nd</sup> for the extendable 24 months	
Annexure III – Part II Financial Bid Page 40		Please clarify which quote (1 <sup>st</sup> quote for 36 months or a sum of both the quotes) will be used for financial evaluation	The sum of two separate financial quotes for 36 months and 24 months will be used for financial evaluation
Clause 13 II Page 15	25% of the total consultancy fee shall be paid pro-rata on a monthly basis in equal instalments over a period of 30 months from the commencement of <b>PART B</b> Services.	Annexure IA: Detailed Scope of Services does not define Part B. Please clarify which sections of the scope would comprise of Part B.	The phrase "PART B" stands deleted in Clause 13 II. Payment of 25% of total consultancy fee specified under this Clause shall commence from the month

			following the month in which Final Implementation Strategy specified under Clause 13 (I) (12) is submitted
Page 4	Bid Submission: 28 February 2019	<p>Due to modifications in the quantum of tender fee and EMD amount, we anticipate delays due to mandatory administrative procedures within the firm for obtaining the DDs and the BG.</p> <p>Hence, we request the Authority to extend the bid submission date by 7 days. This will also help us ensure quality of the bid.</p>	Bid submission date is extended to 8 March 2019