

Kannur International Airport, Kerala, India

EPC I

Detailed Designing,Engineering,Procurement and Construction of Earth Work and Pavements for Runway, Basic Strips, Turning Pads, Taxiways, Apron, Access Roads, Drainage System, Related Retaining Structures, Formation Platforms for Landside Facilities and Design, Supply, Installation,Testing and Commissioning of Airfield Ground Lighting System, Visual Aids for Navigation and Bird Hazard Reduction System.

KIAL RESPONSE TO PRE-QUALIFICATION QUERIES-II

QUERY No.	DESCRIPTION OF QUERY	RESPONSE FROM KIAL
1	In a consortium, if the lead member(Applicant) must satisfy 75% of work criteria,say75% of work criteria, is it possible to have the applicant who has alone done 525 crores of AIRPORT EARTHWORK(100%) with the airport paving, concreting and CAT I lighting coming from the second consortium	As per clause 2.2(f)(B),the lead partner should satisfy 75% of the work experience as mentioned in clause 2.2(b)(1)&(2).The lead partner should have experience in earth work and airfield pavements. The experience of lead partner in earth work

	<p>member?</p> <p>Also if above is allowed, is the work of second consortium partner to be 25% or 40% of 525 crores.</p>	<p>alone will not be eligible as per the RFQ experience criteria.</p> <p>.</p>
2	<p>If the lead applicant, being a foreign entity, satisfies the entire PQ criterion on its own (standalone basis) then can they be allowed to enter into a consortium with an Indian partner who may not be able to satisfy the PQ requirements spelt out in the RFQ but will facilitate their local execution operations in terms of PMC, Logistics, Local labour associated sundry works etc. (i.e. company A from abroad satisfies the entire PQ criterion on its own but will still require an Indian party to help them execute the job locally.) This relationship preferably needs to be decided at the RFQ stage only to install security of cooperation between the fully qualified applicant and</p>	<p>Any entity forming consortium or JV should satisfy clause 2.2(f) in total. Those who do not fulfill this will not be eligible as per RFQ criteria.</p>

	<p>its local execution partner.</p> <p>Will this Indian partner be still required to have the desired PQ as required for a second consortium partner?</p>	
3	<p>We seek clarification in the constitution of the JV as follows: -----(name withheld) can qualify as lead member as required by the RFQ clause 2.2 f) iii) B) while -----(name withheld) has extensive earthwork experience (not necessarily in airport projects) in accordance with one of the criteria mentioned in clause 2.2(b)(2). Kindly confirm if this will be accepted. We will accordingly proceed to submit our RFQ.</p>	<p>Any entity forming consortium or JV should satisfy clause 2.2(f) in total. Those who do not fulfill this will not be eligible as per RFQ criteria.</p>
4	<p>With respect to the RFQ for Kannur International Airport, we would like to have the clarification on Annex VI: Format for Financial Capabilities where a Certificate from Statutory Auditor is</p>	<p>You may submit your statutory Auditors' certificate in your own format but it should contain all relevant information as contained in</p>

	<p>required. We will be quoting in the name of our parent company ----- (Agency name withheld) and the Statutory auditors for the same is ----- (Agency name withheld).</p> <p>We have a certificate from ----- (Agency name withheld), however it is not in the format provided by Kannur airport. Since sending the format provided to get it signed from ----- (Agency name withheld), ----- (country name withheld) is a lengthy process which could even take up to 20 days. Can we submit the certificate we have in our own format signed by PWC.</p>	<p>the format (Annex-VI) provided by us.</p>
<p>5</p>	<p>Regarding the Power of attorney clause, it has been mentioned in the Reply to queries that for "Power of attorney executed outside India as per applicable law of the country concerned will be accepted after it is adjudicated in India</p>	<p>The General POA should cover the requirements specified in Annex in RFQ. We will accept General POA, a copy of which is duly notarized as an interim arrangement subject to the</p>

	<p>before the revenue authority by paying the necessary stamp duties".</p> <p>This process can only be done with the original power of Attorney. We, being a foreign company have requested for a specific POA (as per the format given in the RFQ) from our Spain office which takes time. Moreover, if we start with the necessary stamp duties process, it will take full one week more after receiving the original POA from Spain.</p> <p>Alternatively, if we submit the general POA, we cannot get this process done with the revenue authority because they will not accept the copy of the POA. They would need the original and no company will submit the general POA in original.</p>	<p>condition that it contains all relevant information as mentioned in the specific POA. This General POA should be replaced by a specific POA as given in our RFQ and should be got adjudicated before revenue officials in India. In the specific POA it should contain a clause that all acts, deeds, powers and things done by the Attorney pursuant to General POA given are ratified and binding on the executants. The specific POA shall be submitted along with or before submission of RFP and opening of RFP in such case is subject to receipt of specific POA in a separate envelope.</p>
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