



Government of Kerala
KANNUR INTERNATIONAL AIRPORT LIMITED
REQUEST FOR QUALIFICATION (RFQ)



Kannur International Airport, Kerala, India

Sub: Construction of Integrated Terminal, ATC complex including control Tower, Administrative Offices including Internal and External Electrical installations, Electrical Substation buildings and substation equipment, HVAC system, Plumbing, Fire alarm, Fire-fighting System, CCTV, PA system, Flight Information Display System, Interior Design, internal and external finishing, Building Internal Signage including fascia signage, Integrated Building Management system including access control system, Hydro pneumatic pumping system for the buildings, STP, Landscaping and Rainwater Harvesting system, etc.

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DISCLAIMER

The information contained in this Request for Qualification document ("RFQ") or subsequently provided to Applicant(s), whether verbally or in documentary or any other form, by or on behalf of Kannur International Airport Limited ("KIAL"), hereinafter, known as the Authority, or any of its employees or advisors, is provided to Applicant(s) on the terms and conditions set out in this RFQ and such other terms and conditions subject to which such information is provided.

This RFQ is not an agreement and is neither an offer nor invitation by the Authority to the prospective Applicants or any other person. The purpose of this RFQ is to provide interested parties with information that may be useful to them in the formulation of their application for qualification pursuant to this RFQ (the "Application"). This RFQ includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the Project. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. The assumptions, assessments, statements and information contained in this RFQ may not be complete, accurate, adequate or correct. Each Applicant shall therefore, conduct its own investigations and analysis and shall check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements and information contained in this RFQ and obtain independent advice from appropriate sources.

The Authority, its employees and advisors make no representation or warranty and shall have no liability to any person, including any Applicant or Bidder, under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this RFQ or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the RFQ and any assessment, assumption, statement or information contained therein or deemed to form part of this RFQ or arising in any way with pre-qualification of Applicants for participation in the Bidding Process.

The Authority also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Applicant upon the statements contained in this RFQ.

The Authority may, in its absolute discretion but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this RFQ.

The issue of this RFQ does not imply that the Authority is bound to select and shortlist pre-qualified Applications for Bid Stage or to appoint the selected Bidder as the case may be, for the Project and the Authority reserves the right to reject all or any of the Applications or Bids without assigning any reasons whatsoever.

The Applicant shall bear all its costs associated with or relating to the preparation and submission of its Application including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by

the Authority or any other costs incurred in connection with or relating to its Application. All such costs and expenses will remain with the Applicant and the Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation or submission of the Application, regardless of the conduct or outcome of the Bidding Process.

Kannur International Airport Limited

1 Introduction

1.1 Background

The virgin, clean beaches at Kannur are a tourist's paradise. One could lose oneself riding into the sunset at Kerala's only drive-in-beach in Muzhuppilangad. Apart from its idyllic beaches, Kannur is famous for its handloom industry and folk art and culture. The resonant past and plenty of myths and legends have earned Kannur, the capital of an ancient Kingdom, the name 'the crown of Kerala'.

Places of interest in Kannur range from forts, beaches, museums and much more. The enchanting sandy beaches lined with evergreen coconut palm groves at Payyambalam, Muzhuppilangad, Dharmadam, St. Angelo's Fort, Thalassery Fort, and Bakel Fort as well as Snake Park at Parassinikadavu are a few of them.

The new Kannur International Airport will tap the vast tourism potential, aid the textile industry, and help 'Non-Resident' Indians, expatriates, business travellers, IT professionals and corporate magnates, and enhance the region's position as an international tourist destination. About 13% of Kannur population has overseas employment. They and their relatives currently have to travel far to reach an airport.

1.1.1 Rainfall and Climate

Kannur district receives a total annual rainfall of around 3453 mm. District experiences heavy rainfall during the South West monsoon season followed by North East monsoon. South West monsoon during June to September contributes 70 % of the total rainfall of the year. The northeast monsoon contributes only about 30%. The distribution of rainfall during year 2000 to 2005 is shown in Table 1. Rainfall is considerably less during the period from January to May. The highest monthly rainfall was received in the month of June 2003 and lowest in the month of March 2005.

Table 1: Monthly rainfall in Kannur district (Period 2000-2005)

Year	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	Dec	Total
2000	37.4		4.4	81.8	286.4	916.2	674.1	587.6	74.9	411.8	52.0	131.6	3258.2
2001				69.1	340.4	1191.8	902.7	509.8	175.0	376.0	49.7	2.0	3616.5
2002		2.2		8.6	13.3	1117.5	369.5	621.8	171.0	646.0	52.0	22.3	3024.2
2003			97.4	101.9	194.7	1396.0	445.2	417.9	145.9	345.2	70.8	1.8	3226.1
2004			4.0		69.2	828.0	1097.4	1163.8	55.5	127.6	97.6		3443.1
2005		2.8	1.4	12.2	84.8	1108.5	944.0	611.0	589.6	389.0	60.9	606	3864.8

Temperature

The temperature is more during the months of March to May and is less during

December and January. The average mean monthly maximum temperature ranges from 28.4 to 36.90C and minimum temperature ranges from 19.7 to 23.90C.

1.1.2 The Airport Project

An International Airport at Kannur with international standards of safety and comfort is the aim of the Government of Kerala (GoK) and the Authority has been incorporated as a public limited company by the GoK to develop the airport through Public Private Partnership (PPP) mode. The equity participation in the project: GoK 35%, PSUs 49%, and balance 16% through public participation by QIIs, Individuals, Companies, Co-operative Banks, Societies, and other legal entities. In-Principle approval has been received from Ministry of Civil Aviation, NOC received from Ministry of Defence and MHA, and site clearance received from Director General of Civil Aviation, India. MoEF clearance for the project already obtained.

The State's prestigious Greenfield airport named 'KANNUR INTERNATIONAL AIRPORT' will be coming up close to Mattannur in Kannur district of Kerala State. It is only around 25 kms away from Kannur town, at Mattannur, on Kannur – Mattannur – Mysore road.

A brief description of the proposed Kannur International Airport may be seen in the Authority's website www.kannurairport.in

The airport is proposed to be developed in following stages:

- a) EPC-1 primarily covers airside works and involves detailed designing, engineering, procurement and construction of Earth Work and Pavements for Runway, Basic Strips, Turning Pads, Taxiways, Apron, Access Roads, Drainage System, Related Retaining Structures, Formation of Platforms for Landside Facilities and Design, Supply, Installation, Testing and Commissioning of Airfield Ground Lighting System, Visual Aids for Navigation and Bird Hazard Reduction System, etc.

EPC-I contract has already been awarded.

- b) The Proposed Project (To be executed on Item-Rate basis): Construction of Integrated Terminal, ATC complex including control Tower, Administrative Offices including Internal and External Electrical installations, Electrical Substation buildings and substation equipment, HVAC system, Plumbing, Fire alarm, Fire-fighting System, CCTV, PA system, Flight Information Display System, Interior Design, internal and external finishing, Building Internal Signage including fascia signage, Integrated Building Management system including access control system, Hydro pneumatic pumping system for the buildings, STP, Landscaping and Rainwater Harvesting system, etc.

The Authority has decided to carry out the bidding process for selection of an entity, which has requisite qualifications, capability and demonstrates good understanding of undertaking the Project, as the bidder to whom the contract may be awarded. Joint Venture Companies and Consortiums are not permitted to bid.

1.1.3 Consultant for the project

- i. A consortium consisting of AECOM and CRISIL has been appointed as Integrated Project Consultant for Kannur International Airport Project. The Consultant would also be performing job of a 'Project Management Consultant' (PMC) for this particular Project.
- ii. M/S KITCO is the Engg. Consultant for this project.

1.1.4 Objective of RFQ

The Authority intends to pre-qualify suitable Applicants (the "Bidders") who will be eligible for participation in the Bid Stage, for awarding the Project through a competitive bidding process in accordance with the procedure to be laid down in the RFP.

1.1.5 Scope of works

The Scope of Work under this Project includes Construction of Integrated Terminal, ATC complex including control Tower, Administrative Offices including Internal and External Electrical installations, Electrical Substation buildings and substation equipment, HVAC system, Plumbing, Fire alarm, Fire-fighting System, CCTV, PA system, Flight Information Display System, Interior Design, internal and external finishing, Building Internal Signage including fascia signage, Integrated Building Management system including access control system, Hydro pneumatic pumping system for the buildings, STP, Landscaping and Rainwater Harvesting system, etc.

(Here in after referred to as the "Project").

The broad description of works proposed under the Project is given in Clause 1.1.6

1.1.6 Broad description of works under the proposed contract

Construction, Procurement, Installation, Testing, and Commissioning of:

- (a) Integrated Passenger Terminal Building ("PTB") of built-up area of approx. 56,000 sqm and associated electrical fittings and fixtures, equipment, systems, furniture and fixtures, including the following:
 - i. Air conditioning system
 - ii. Flight Information Display System
 - iii. Public Address System
 - iv. Airport Access Control System
 - v. Integrated Airport Management System
 - vi. CCTV's and Surveillance Cameras
 - vii. Tetra and wireless system
 - viii. Associated MEP and drainage
 - ix. External and Internal Landscaping

- x. External Fire Hydrant System around PTB
 - xi. Fire Alarm and Fire Fighting system within PTB
 - xii. Shops and counters within PTB
 - xiii. Drinking water arrangement
 - xiv. Directional and Location Signage for all the facilities within and outside PTB (lighted and non-lighted)
 - xv. Interior design / finishing
- (b) Air Traffic Control Tower of @ 30m height and built-up area of around 600 sqm. with electrical fixtures and fittings including:
- i. Air Conditioning facilities
 - ii. Associated MEP and drainage
 - iii. Associated parking area with connecting road
 - iv. External Landscaping
 - v. Fire Alarm and Firefighting systems
 - vi. Drinking water arrangement
- (c) Technical Block of built-up area of approx. 1900 sqm either independent or part of PTB. Technical block connected to ATC Tower at suitable levels, as directed by Engineer-in-Charge, and also including:
- i. Air condition system
 - ii. Associated MEP and drainage
 - iii. Associated parking area and connecting road
 - iv. External Landscaping
 - v. Drinking water facility
 - vi. Directional and Location Signage for all the facilities within and outside the complex(lighted and non-lighted)
 - vii. Fire Alarm and Firefighting systems
- (d) Two-level Connecting Corridor (approx. 1000 sqm) between PTB and Car Park and one number Vertical Circulation Block of approx. 400 sqm (Car park is not in this scope).
- (e) Roads and parking area:
- i. Two level Approach Road (18m wide) in front of PTB on city-side around 1000 m long on each level, with or without elevated road.
 - ii. Road connecting Primary Approach Road to ATC, Technical Block, and Administrative Offices
 - iii. Car parking area for VIP, Operational, special purpose, etc. in city-side.
 - iv. Road markings and signage
 - v. Landscaping of above approach roads
 - vi. Lighting in parking and roads
 - vii. Landscaping
- (f) Electrical Sub-Stations with associated civil work and equipment:
- i. One number sub-station for PTB
 - ii. One number sub-station for ATC and Technical Block

- iii. Interconnection between Main Receiving station and above Sub-stations
 - (g) Air Conditioning Plant Room with associated civil & electrical work and equipment (either independent or part of PTB).
 - (h) Sewage Treatment Plant with associated civil work and equipment.
 - (i) Hydro-pneumatic systems for supply of water for different purposes.
 - (j) Compliance with GRIHA/LEED during construction and GRIHA/LEED Certification for the Passenger terminal building.
 - (k) Maintenance of above facilities for **2** years from the date of taking over (including the Defect Liability Period).

Note – The above approximate area/sizes is to facilitate laying down of minimum criteria. It may be noted that the detailed scope of work may only be supplied to selected bidders at the RFP stage.

1.1.7 Estimated Project Cost

Indicative capital cost of the Project (the “Estimated Project Cost”) is Rs. 450 Crore (Rs. Four Hundred fifty Crore) and the same may be revised and specified in the Bidding Documents of the Project.

1.1.8 Application Due Date

The Authority shall receive Applications pursuant to this RFQ in accordance with the terms set forth herein as modified, altered, amended and clarified from time to time by the Authority, and all Applications shall be prepared and submitted in accordance with such terms on or before the date specified in Clause 1.3 for submission of Applications (the “Application Due Date”).

1.2 Brief Description of Bidding Process

- 1.2.1 The Authority has adopted a two-stage process (collectively referred to as the "Bidding Process") for selection of the bidder for award of the Project. The first stage (the "Qualification Stage") of the process involves qualification (the "Qualification") of interested parties who make an Application in accordance with the provisions of this RFQ (the "Applicant"). The Applicant shall pay to the Authority a sum of Rs. 25,000 (Indian Rupees Twenty Five thousand) as Demand Draft from a Nationalised/ Scheduled Bank favoring Kannur International Airport Limited, payable at Trivandrum as the cost of the RFQ process (non-refundable) along with the Application.
- 1.2.2 The RFQ document can either be downloaded from the official website of the KIAL or can be purchased from the registered office of the "Authority" till 11:00 hrs of bid due date.
- 1.2.3 At the end of qualification stage, the Authority expects to announce a list of all pre-qualified Applicants who shall be eligible for participation in the second stage of the Bidding Process (the "Bid Stage") comprising Request for Proposals (the "Request for Proposals" or "RFP").
- 1.2.4 In the Qualification Stage, Applicants would be required to furnish all the information specified in this RFQ. Only those Applicants that are pre-qualified and short-listed by the Authority shall be invited to participate in the Bid Stage. The applicant shall have to, if required as per the prevailing law, obtain security clearance from the concerned agency (ies) for participation the Bid Stage. The Authority is likely to provide a comparatively short time span for submission of the Bids for the Project. The Applicants are advised to visit the site and familiarize themselves with the Project, before submitting the RFQ.
- 1.2.5 In terms of the RFP, a Bidder shall be required to deposit, along with its Bid, a bid security equivalent to about 1% (one per cent) of the Estimated Project Cost (the "Bid Security"), refundable not later than 60 (sixty) days from the Bid Due Date, except in the case of the selected Bidder whose Bid Security shall be retained, till it has provided a Performance Security, under the Contract Agreement. The Bidders shall have an option to provide Bid Security in the form of a demand draft or a bank guarantee acceptable to the Authority and in such event, the validity period of the demand draft or bank guarantee, as the case may be, shall not be less than 180 (one hundred and eighty) days from the Bid Due Date, inclusive of a claim period of 60 (sixty) days, and may be extended as may be mutually agreed between the Authority and the Bidder from time to time. The Bid shall be summarily rejected if it is not accompanied by the Bid Security in a form as prescribed in the RFQ document
- 1.2.6 Generally, the Lowest Bidder shall be the Selected Bidder among the technically qualifying bids. The remaining Bidders shall be kept in reserve and may, in accordance with the process specified in the RFP, be invited to match the Bid submitted by the Lowest Bidder in case such Lowest Bidder withdraws or is not selected for any reason. In the event that none of the other Bidders match the Bid of the Lowest Bidder, the Authority may, in its discretion, invite fresh Bids from all Bidders or annul the Bidding Process, as the case may be. If any bidder backs out on his own, such firm shall be debarred from participation in future KIAL tenders.
- 1.2.7 During the Bid Stage, Bidders are invited to examine the Project in greater detail, and to carry out, at their cost, such studies as may be required for submitting their respective Bids for award of the Contract including implementation of the Project.

- 1.2.8 Further and other details of the process to be followed at the Bid Stage and the terms thereof will be spelt out in the bidding document.
- 1.2.9 Any queries or request for additional information concerning this RFQ shall be submitted in writing or by fax and e-mail to the officer designated in Clause 2.12.2
- 1.2.10 The envelopes/ communications shall clearly bear the following identification/ title:

"Queries/ Request for Additional Information : Construction, Procurement, Installation, Testing and Commissioning of Integrated Passenger Terminal Building, Air Traffic Control Tower with Associated Infrastructure"

1.3 Schedule of Bidding Process

<u>S.No</u>	<u>Qualification Stage</u>	<u>Dates</u>	<u>Remarks</u>
1.	Date of Issue/ availability of RFQ document	05.02.2014	-
2.	Last date for receiving queries	19.02.2014	-
3.	Pre-bid conference	22.02.2014	-
4.	Authority's response to queries latest by	25.02.2014	-
5.	Last date for submission of applications (Application Due Date)	03.03.2014	Till 1700 Hrs
6.	Opening of Application Received	03.03.2014	1730 Hrs (**)
7.	Announcement of short-listed applicant	10.03.2014	

(**) In the presence of applicants or their representatives who may choose to be present.

2 Instructions to Applicants

2 (A) General

2.1 Scope of Application

2.1.1 The Authority invites Applications (International Competitive Bidding) from Companies/Firms, legally authorised to work in India, for Qualification in order to pre-qualify experienced and professionally capable Applicants for the Bid Stage.

2.1.2 Pre-qualified Applicants may be subsequently invited to submit the Bids for the Project.

2.2 Eligibility of Applicants

2.2.1 For determining the eligibility of Applicants for their pre-qualification hereunder, the following shall apply:

2.2.1.1 Bidders having experience of similar works as mentioned in ITA (Instruction to Applicant) and minimum financial and technical capabilities as specified below shall be eligible to bid for the work.

2.2.1.2 The bidder may be an individual, proprietorship firm, partnership firm, company or corporation who meet the requisite eligibility criteria prescribed as under. Joint Venture Companies and Consortiums are not permitted to bid.

2.2.1.3 A bidder shall submit only one bid in the same tendering process. A bidder who submits or participate in more than one bid shall cause all of the proposals in which the bidder has participated to be disqualified. No bidder can be a subcontractor while submitting a bid individually in the same bidding process.

2.2.1.4 A bidder shall not have a conflict of interest. All bidders found to have a conflict of interest shall be disqualified. A bidder may be considered to have a conflict of interest with one or more parties in the bidding process if

- (i) A bidder has been engaged by the Client to provide consulting services for the preparation related to procurement for or implementation of the project;
- (ii) A bidder is any associates/affiliates (inclusive of parent firm) mentioned in sub para (i) above.
- (iii) A bidder lends or temporarily seconds its personnel to firms or organizations which are engaged in consulting services for the preparation related to procurement for or implementation of the project, if the personnel would be involved in any capacity on the same project.

2.2.1.5 A firm who has purchased the bid document in their name can submit the bid as an individual firm. Sub-contractors experience and resources shall not be taken into account in determining the applicant's compliance with the qualifying criteria.

2.2.1.6 If the applicant is an individual, the application shall be signed by him above his full type written name and full name of his firm with its current address.

- 2.2.1.7 If the applicant is a firm in partnership, the application shall be signed by all the partners of the firm above their full typewritten names and current addresses or alternatively by a partner holding power of attorney for the firm. In the latter case a certified copy of the power of attorney shall accompany the application. In both cases certified copy of partnership deed and current address of all the partners of the firm shall accompany the application.
- 2.2.1.8 If the applicant is a limited company or a corporation, the application shall be signed by a duly authorised person holding power of attorney for signing the application accompanied by a copy of the power of attorney. The applicant shall also furnish a copy of the Memorandum of Articles of Association duly attested by a Public Notary.
- 2.2.1.9 The bidder shall have Valid PF & ESI Registration
- 2.2.2 The financial bids of only those eligible bidders shall be opened who have obtained and produced the security clearance (if required, as the case may be) accorded by the Ministry of Home Affairs, Government of India, till the Bid opening date, and as per the prevailing rules modified from time to time in this regard.
- 2.2.3 Eligibility Criteria

To be eligible for qualification and short-listing, an Applicant shall fulfil the following conditions of eligibility:

(A). Technical Capacity

The bidders shall be qualified only if they have commenced and completed works during last Seven (7) years ending 31.03.2013 as given below:

- (i) The Bidder shall have commenced and completed one similar work (as defined below) of value not less than Rs.360 Crore in a single contract as Prime Bidder during the last seven years prior to 31.03.2013.

Or

The Bidder shall have commenced and completed two similar works (as defined below) of value not less than Rs.225 Crore in a single contract as Prime Bidder during the last seven years prior to 31.03.2013.

- (ii) The Bidder shall have sufficient modern equipment and skill to undertake extensive bored cast-in-situ piles, sheet piling, diaphragm walls, design and execution of post tensioned beams and slab, construction of massive RCC works, fabrication and erection of large span trusses, expertise in construction of basements, procurement and laying of double skin insulated roofing systems etc. The bidder shall deploy plant and equipment as given in Schedule D of Appendix-II.

Similar works means large, RCC framed multi storied large span buildings with a minimum building height of 25m and also consists of exterior finishes, Structural glazing, double skinned profile sheet roofing / RCC roofing, HVAC, MEP, BMS and other associated facilities like Substation including equipment etc. under one contract in any one of the following type of public utility buildings.

1. Airport Passenger Terminal Building.
2. Large multi-storeyed commercial Building with a minimum plinth area of 60000sqm as a single building. (Total plinth area can be with or without basement floor)
3. Large multi-storeyed building with post tensioned beams and slabs spanning above 25 Mtr
4. Large buildings with Truss span of minimum 30 Mtr and its erection up to a height of 25 Mtr.

At the same time the following criteria defined in Para no. iii to vii below shall also have to be fulfilled to meet the eligibility criteria.

- (iii) The Bidder shall have satisfactorily designed and completed two similar work with pre-stressed post tensioned slab & beam spanning above 25mtr and with a quantity of above 20,000 cum each during last seven years ending 31.03.2013 or he may have an associate who have satisfactorily designed and completed two similar nature of work with the above mentioned capacity during last seven years ending 31.03.2013. The Bidder shall submit full particulars of at least two such associates and their consent letter along with prequalification document as per the enclosed Schedule –C3 of Appendix-II.
- (iv) Also the Bidder shall have satisfactorily completed two works of design, procurement and laying of double skin insulated roofing system with an approximate area of 20,000sqm each during last seven years ending 31.03.2013 or he may have an associate who have satisfactorily completed two similar nature of work with the above mentioned capacity during last seven years ending 31.03.2013. The Bidder shall submit full particulars of at least two such associates and their consent letter along with the prequalification document as per the enclosed Schedule C4 of Appendix-II.
- (v) For A/C, MEP and other allied works mentioned in the bid, the bidder shall have satisfactorily completed at least one work of Rs.50 Crore or two works of value Rs.25 crore each during last seven years ending 31.03.2013 or he may have an associate who have satisfactorily completed two similar nature of work with the above mentioned value during last seven years ending 31.03.2013. The Bidder shall submit full particulars of at least two such associates and their consent letter along with the prequalification document as per the enclosed Schedule C5 of Appendix II. The experience of an associate shall only be considered if the same is exclusively from MEP works

Notes

- i. The bidder shall submit details of work executed by them in the prescribed forms attached as Schedule C1 with this bid for the works to be considered for qualification of the work experience/prequalification.

- ii. Documentary proof such as attested copies of completion certificate from the Client clearly indicating the nature/scope of work, starting date of the project, cost of the project, actual cost and actual date of completion for such work shall be submitted along with the bid. The documents submitted without documentary evidences shall not be considered/ evaluated. In case the works is executed for Private Client, copy of the work order, list of major components of work with their value, TDS certificate for all payments received from and copy of final/last bill paid by the Client shall be submitted. No other documents other than above mentioned could be considered as documentary proof for work experience.
- iii. KIAL shall have the right to verify the work experience certificate/ bank statements as required.
- iv. A weightage of 5% (compounded annually from the date of completion of the work to the submission of the bid) shall be given for equating the works of the previous years to the current year.
- v. Only such works shall be considered for pre-qualification which are 100% completed in all respects.

(B). Financial Capacity

- (i). Annual Turnover - The minimum average turnover of the Applicant during the preceding three financial years shall not be less than Rs. 450 Crore (Rs. Four Hundred Fifty Crores).
- (ii). Profitability - The Applicant shall be a profit (net) making firm and shall not have incurred losses at least in three financial years out of the last five financial years prior to Application Due Date.
- (iii). Working Capital Liquidity – Bankers refinance (net cash flow) of the bidders during last financial year shall be 50 Crores

The Applicant shall have total liquid assets and credit facility for a minimum amount of Rs. 75 Crore (Rs. Seventy five Crores).

- (iv). Net Worth - The Net Worth of the Applicant shall be at least Rs. 100 Crore (Rs. One hundred Crore) at the close of the last audited financial year.

Notes

- I. Financial data, as required, shall have to be submitted by the bidders in the format specified in Schedule-B along with the audited Balance Sheets. The financial data in the prescribed format shall be certified by the Chartered Accountant with his stamp & signature. The bidder shall also submit attested copies of auditors report.

- II. Value of existing commitments for on-going construction works during period of 24 months w.e.f. 01.04.2013 has to be submitted by the bidder in the format specified in the Schedule-C-2. These data shall be certified by the Chartered Accountant with his stamp and signature.
 - III. If Audited Balance Sheet of any other year except the last financial year is not submitted, the application shall be considered as Non-responsive.
 - IV. The bid submitted by the bidder, who do not qualify the eligibility criteria stipulated in the clauses herein above, shall not be considered for further evaluation and therefore rejected. The mere fact that the bidder is qualified as mentioned in sub clause herein above shall not imply that his bid shall automatically be accepted. The same shall contain all technical data as required for consideration of bid prescribed in the tender.
 - V. The Bidder shall have a solvency of not less than Rs 100 Crores certified by his bankers. Solvency certificate shall not be older than one year from the date of opening of prequalification bid.
- 2.2.4 Any entity which has been barred by the Central/ State Government, or any entity controlled by it, from participating in any project, and the bar subsists as on the date of Application, would not be eligible to submit an Application.
- 2.2.5 An Applicant in the last 3 (three) years, have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Applicant, as the case may be, nor has been expelled from any project or contract by any public entity nor have had any contract terminated by any public entity for breach by such Applicant. In any case of any such event, the application of the applicant shall be summarily rejected.

Further, the Applicant shall be summarily disqualified and debarred from participating in all future bids/tenders of KIAL, if they are found to have made, at any stage, misleading or false representation in the forms, statements and attachments in proof of the qualification requirements.

A declaration to the above effect in the form of an affidavit on stamp paper of Rs. 100/- duly attested by Notary/Magistrate shall be submitted as per format given in Appendix IV.

2.2.6 The following conditions shall be adhered to while submitting an Application:

1. *Applicants shall attach clearly marked and referenced continuation sheets in the event that the space provided in the prescribed forms in the Annexes is insufficient. Alternatively, Applicants may format the prescribed forms making due provision for incorporation of the requested information.*

2. *Information supplied by an Applicant must apply to the Applicant or Associate named in the Application. Invitation to submit Bids shall be issued only to Applicants whose identity and/ or constitution is identical to that at pre-qualification.*

2.2.7 Notwithstanding anything to the contrary contained herein in the event that the Application Due Date falls within three months of the closing of the latest financial year of an Applicant, it shall ignore such financial year for the purposes of its Application and furnish all its information and certification with reference to the five years preceding its latest financial year. For the avoidance of doubt, financial year shall, for the purpose of the application hereunder, mean the accounting year followed by the applicant in course of its normal business.

2.3 Number of Applications and Costs thereof

2.3.1 No Applicant shall submit more than one Application for the Project.

2.3.2 The Applicants shall be responsible for all of the costs associated with the preparation of their Applications and their participation in the Bid Process. The Authority shall not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Bidding Process.

2.4 Site Visit and Verification of Information

Applicants are encouraged to submit their respective Applications after visiting the Project site and ascertaining for themselves the site conditions, traffic, location, surroundings, climate, availability of power, water and other utilities for construction, access to site, handling and storage of materials, weather data, applicable laws and regulations, and any other matter considered relevant by them.

2.5 Acknowledgement by Applicant

2.5.1 It shall be deemed that by submitting the Application, the Applicant has:

1. *Made a complete and careful examination of the RFQ;*
2. *Received all relevant information requested from the Authority;*
3. *Accepted the risk of inadequacy, error or mistake in the information provided in the RFQ or furnished by or on behalf of the Authority relating to any of the matters related to the RFQ; and*
4. *Agreed to be bound by the undertakings provided by it under and in terms hereof.*

2.5.2 The Authority shall not be liable for any omission, mistake or error in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to the RFQ or the Bidding Process, including any error or mistake therein or in any information or data given by the Authority.

2.6 Right to Accept or Reject any or all Applications/ Bids

2.6.1 Notwithstanding anything contained in this RFQ, the Authority reserves the right to accept or reject any Application and to annul the Bidding Process and reject all Applications/ Bids, at any time without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reasons therefore. In the event that the Authority rejects or annuls all the Applications/ Bids, it may, in its discretion, invite all eligible Applicants to submit fresh Applications/ Bids hereunder.

2.6.2 The Authority reserves the right to reject any Application and/ or Bid if:

1. *At any time, a material misrepresentation is made or uncovered, or*
2. *The Applicant does not provide, within the time specified by the Authority, the supplemental information sought by the Authority for evaluation of the Application.*

If such disqualification/ rejection occur after the Bids have been opened and the selected Bidder gets disqualified/ rejected, then the Authority reserves the right to:

- (i) invite the remaining Bidders to match the selected Bidder/ submit their Bids in accordance with the RFP;
- (ii) take any such measure as may be deemed fit, at the sole discretion of the Authority, including annulment of the Bidding Process;
- (iii) disqualify such bidder from participating in future KIAL tenders for next three years;

2.6.3 In case it is found during the evaluation or at any time before signing of the Contract Agreement or after its execution and during the period of subsistence thereof, including the contract thereby granted by the Authority, that one or more of the pre-qualification conditions have not been met by the Applicant, or the Applicant has made material misrepresentation or has given any materially incorrect or false information, the Applicant shall be disqualified forthwith if not yet appointed as the Contractor either by issue of the LOA or entering into of the Contract Agreement, and if the Applicant has already been issued the LOA or has entered into the Contract Agreement, as the case may be, the same shall, notwithstanding anything to the contrary contained therein or in this RFQ, be liable to be terminated, by a communication in writing by the Authority to the Applicant, without the Authority being liable in any manner whatsoever to the Applicant and without prejudice to any other right or remedy which the Authority may have under this RFQ, the Bidding Documents, the Contract Agreement or under applicable law.

2.6.4 The Authority reserves the right to verify all statements, information and documents submitted by the Applicant in response to the RFQ. Any such verification or lack of such verification by the Authority shall not relieve the Applicant of its obligations or liabilities hereunder nor shall it affect any rights of the Authority thereunder.

2 (B) Documents

2.7 Contents of the RFQ

This RFQ comprises the disclaimer set forth hereinabove, the contents as listed below, and shall additionally include any Addendum issued in accordance with Clause 2.9.

Request for Qualification

Section 1.	Introduction
Section 2.	Instructions to Applicants
Section 3.	Criteria for Evaluation
Section 4.	Fraud & Corrupt Practices
Section 5.	Pre Application Conference
Section 6.	Miscellaneous

Appendices

- I. Appendix I
- II. Appendix II
- III. Appendix III
- IV. Appendix IV
- V. Appendix V

2.8 Clarifications

- 2.8.1 Applicants requiring any clarification on the RFQ may notify the Authority by e-mail. They shall send in their queries before the date specified in the schedule of Bidding Process contained in Clause 1.3. The Authority shall endeavor to respond to the queries within the period specified therein. The responses shall be posted on Authority's website.
- 2.8.2 The Authority shall endeavor to respond to the questions raised or clarifications sought by the Applicants. However, the Authority reserves the right not to respond to any question or provide any clarification, in its sole discretion, and nothing in this Clause shall be taken or read as compelling or requiring the Authority to respond to any question or to provide any clarification.
- 2.8.3 The Authority may also on its own motion, if deemed necessary, issue interpretations and clarifications to all Applicants. All clarifications and interpretations issued by the Authority shall be deemed to be part of the RFQ. Verbal clarifications and information given by Authority or its employees or representatives shall not in any way or manner be binding on the Authority.

2.9 Amendment of RFQ

- 2.9.1 At any time prior to the deadline for submission of Application, the Authority may, for any reason, whether at its own initiative or in response to clarifications requested by an Applicant, modify the RFQ by the issuance of Addendum.
- 2.9.2 Any Addendum thus issued will be published in Authority's website.

- 2.9.3 In order to afford the Applicants a reasonable time for taking an Addendum into account, or for any other reason, the Authority may, in its sole discretion, extend the Application Due Date.

2 (C) Preparation and Submission of Application

2.10 Language

The Application and all related correspondence and documents in relation to the Bidding Process shall be in English language. Supporting documents and printed literature furnished by the Applicant with the Application may be in any other language provided that they are accompanied by translations of all the pertinent passages in the English language, duly authenticated and certified by the Applicant. Supporting materials, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the Application, the English language translation shall prevail.

2.11 Format and Signing of Application

- 2.11.1 The Applicant shall provide all the information sought under this RFQ. The Authority shall evaluate only those Applications that are received in the required formats and complete in all respects. Incomplete and /or conditional Applications shall be liable to be rejected.

- 2.11.2 The Applicant shall prepare 1 (one) original set of the Application (together with originals/ copies of documents required to be submitted along therewith pursuant to this RFQ) and clearly marked "ORIGINAL". In addition, the Applicant shall submit 1 (one) copy of the Application, along with documents required to be submitted along therewith pursuant to this RFQ, marked "COPY". The Applicant shall also provide 2 (two) soft copies on Compact Disc (CD). In the event of any discrepancy between the original and the copy, the original shall prevail.

- 2.11.3 The Application and its copy shall be typed neatly and signed by the authorized signatory of the Applicant who shall also initial each page in blue ink. All the alterations, omissions, additions or any other amendments made to the Application shall be initialed by the person(s) signing the Application. The Application shall contain page numbers and shall be bound together.

2.12 Sealing and Marking of Applications

- 2.12.1 The Applicant shall submit the Application in the format specified at Appendix-I, together with the documents specified below, and seal it in an envelope and mark the envelope as "APPLICATION". The Applicant shall seal the original and the copy of the Application, together with their respective enclosures, in separate envelopes duly marking the envelopes as "ORIGINAL" and "COPY". The envelopes shall then be sealed in an outer envelope which shall also be marked in accordance.

Each envelope shall contain:

- (i) Copies of original documents defining the constitution or legal status, place of registration, principal place of business, written Power of Attorney to the signatory of the bid to commit the bidder. (Appendix III). Also Appendix I, II & IV
- (ii) Financial statement including total monetary value of works contract receipts performed for each of the last five years. (SCHEDULE –B1 & B2)
- (iii) List of all works of similar nature successfully completed during last seven years ending 31.03.2013 (SCHEDULE -C (1))
- (iv) List of the similar projects under execution (SCHEDULE-C (2))
- (v) Description and Details of Pre-stressing Associate (SCHEDULE-C (3))
- (vi) Description and Details of Roofing system Associate (SCHEDULE-C (4))
- (vii) Description and Details of MEP/Air-conditioning work (SCHEDULE-C (5))
- (viii) Major items of construction equipment proposed to carry out the contract (SCHEDULE-D)
- (ix) Report of the financial standing of the bidder such as Profit and Loss statement and Auditor's report for the past five years, including solvency certificate
- (x) Evidence of adequacy of Working Capital for this contract (Access to lines of credit and availability of other financial resources)
- (xi) Copy of Memorandum and Articles of Association, if the bidder is a corporate body and certified copy of partnership deed if the bidder is a partnership firm
- (xii) Information regarding any litigation/ arbitration regarding the projects current or during the last five years in which the bidder is involved, the parties concerned and dispute amounts (SCHEDULE -E)
- (xiii) Work completion certificate from the client shall be in the format given in the Appendix-V

Each of the envelopes shall clearly bear the following identification:

Application for Qualification:
Kannur International Airport Limited'.

and shall clearly indicate the name and address of the Applicant. In addition, the Application Due Date shall be indicated on the right hand corner of each of the envelopes.

2.12.2 Each of the envelopes shall be addressed to:

DESIGNATION: Managing Director

ADDRESS : Kannur International Airport Limited
Registered Office, 'Parvathy', T.C 36/1
Chackai, N.H. Bypass
Thiruvananthapuram-695 024, Kerala, INDIA

E-mail : managingdirector@kannurairport.in

Phone : +91-471-2508668, 2508669, 2508670

2.12.3 If the envelopes are not sealed and marked as instructed above, the Authority assumes no responsibility for the misplacement or premature opening of the contents of the Application and consequent losses, if any, suffered by the Applicant.

2.12.4 Applications submitted by fax, telex, telegram or e-mail shall not be entertained and shall be rejected.

2.13 Application Due Date

2.13.1 Applications shall be submitted before 1700 hours IST on the Application Due Date as mentioned at Clause 1.3, at the address provided in Clause 2.12.2 in the manner and form as detailed in this RFQ.

2.13.2 The Authority may, in its sole discretion, extend the Application Due Date by issuing an Addendum in accordance with Clause 2.9 the same will be uploaded on Authority's website.

2.14 Late Applications

Applications received by the Authority after the specified time and date in Clause 1.3 2014 shall not be eligible for consideration and shall be summarily rejected. The Authority shall not be responsible or liable for loss or delay for the receipt of the RFQ due to loss of document in transit or delay on the part of the postal authorities or courier for delivery of the document in time.

2.15 Modifications/ Substitution/ Withdrawal of Applications

2.15.1 The Applicant may modify, substitute or withdraw its Application after submission, provided that written notice of the modification, substitution or withdrawal is received by the Authority prior to the Application Due Date. No Application shall be modified, substituted or withdrawn by the Applicant on or after the Application Due Date.

2.15.2 The modification, substitution or withdrawal notice shall be prepared, sealed, marked, and delivered in accordance with Clause 2.12, with the envelopes being additionally marked "MODIFICATION", "SUBSTITUTION" or "WITHDRAWAL", as appropriate.

2.15.3 Any alteration/ modification in the Application or additional information supplied subsequent to the Application Due Date, unless the same has been expressly sought for by the Authority, shall be disregarded.

2 (D) Evaluation Process

2.16 Opening and Evaluation of Applications

2.16.1 The Authority shall open the Applications at 1730 hours IST on the Application Due Date, at the place specified in Clause 2.12.2 and in the presence of the Applicants who choose to attend.

2.16.2 Applications for which a notice of withdrawal has been submitted in accordance with Clause 2.15 shall not be opened.

The Authority shall examine the responsiveness of the application. Only those applications which are found to be responsive shall further be examined and evaluated in accordance with the provisions set out in Section 3.

2.16.3 Applicants are advised that pre-qualification of Applicants shall be entirely at the discretion of the Authority. Applicants shall be deemed to have understood and agreed that no explanation or justification on any aspect of the Bidding Process or selection shall be given.

2.16.4 Any information contained in the Application shall not in any way be construed as binding on the Authority, its agents, successors or assigns, but shall be binding on the Applicant if the Project is subsequently awarded to it on the basis of such information.

2.16.5 The Authority reserves the right not to proceed with the Bidding Process at any time without notice or liability and to reject any or all Application(s) without assigning any reasons.

2.16.6 If any information furnished by the Applicant is found to be incomplete, or contained in formats other than those specified herein, the Authority may, in its sole discretion, exclude the relevant portion in evaluating the eligibility.

2.16.7 In the event that an Applicant claims credit for an eligible work, and such claim is determined by the Authority as incorrect or erroneous, the Authority shall reject such claim and exclude the same from evaluation of the eligibility of the Applicant. . In case any information, submitted by a bidder, is found to be patently false or amounting to a material misrepresentation, the Authority reserves shall summarily reject the Application and debar the applicant from future participation in all KIAL Bids/Tenders.

2.17 Confidentiality

Information relating to the examination, clarification, evaluation, and recommendation for the short-listed pre-qualified Applicants shall not be disclosed to any person who is not officially concerned with the process or is not a retained professional advisor advising the Authority in relation to, or matters arising out of, or concerning the Bidding Process. The Authority shall treat all information, submitted as part of Application, in confidence and shall require all those who have access to such material to treat the same in confidence. The Authority may not divulge any such information unless it is directed to do so by any statutory entity that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory entity and/ or the Authority

or as may be required by law or in connection with any legal process.

2.18 Tests of Responsiveness

2.18.1 Prior to evaluation of Applications, the Authority shall determine whether each Application is responsive to the requirements of the RFQ. An Application shall be considered responsive only if:

1. *it is received as per format at Appendix-I- V with all Schedules.*
2. *it is received by the Application Due Date including any extension thereof pursuant to Clause The Authority may, in its sole discretion, extend the Application Due Date by issuing an Addendum in accordance with Clause 2.9 the same will be uploaded on Authority's website.*
3. *it is signed, sealed, bound together, and marked as stipulated in Clauses Format and Signing of Application and Sealing and Marking of Applications.*
4. *it is accompanied by the Power of Attorney as specified in Clause*
5. *Each envelope shall contain: as per format at Appendix-III.*
6. *it contains all the information/ Forms and documents (complete in all respects) as requested in this RFQ;*
7. *it contains information in formats same as those specified in this RFQ;*
8. *it contains Copies of bidders duly audited balance sheet and profit and loss account as specified including Solvency certificate as required.*
9. *it contains Copy of Memorandum and Articles of Association, if the bidder is a corporate body and certified copy of partnership deed if the bidder is a partnership firm.*
10. *it contains RFQ fees as Demand Draft of Rs. 25,000 (Rupees Twenty five thousand only) payable to Authority towards the cost of the RFQ document;*
11. *it contains Certified copies of Civil 'A' Class & above registration certificate, PF & ESI registration certificate, Service tax registration certificate.*
12. *it does not contain any condition or qualification; and*
13. *it is not non-responsive in terms hereof.*

2.18.2 The Authority shall reject any Application which is non-responsive and no request for alteration, modification, substitution or withdrawal shall be entertained by the Authority in respect of such Application.

2.19 Clarifications

2.19.1 To facilitate test of responsiveness or evaluation of Applications, the Authority may, at its sole discretion, seek clarifications from any Applicant regarding its Application. Such clarification(s) shall be provided within the time specified by the Authority for this purpose. Any request for clarification(s) and all clarification(s) in response thereto shall be in writing.

2.19.2 Additional document means a document to substantiate/reconfirm any of the documents already submitted by the applicant, within the time limit, as specified in the RFQ.

2.19.3 If an Applicant does not provide clarifications sought within the prescribed time, its Application shall be liable to be rejected. In case the Application is not rejected, the Authority may proceed to evaluate the Application by construing the particulars requiring clarification to the best of its understanding, and the Applicant shall be barred from subsequently questioning such interpretation of the Authority.

2 (E) Qualification and Bidding

2.20 Pre-Qualification and Notification

After the evaluation of Applications, the Authority would announce a list of pre-qualified Applicants (Bidders) who shall be eligible for participation in the Bid Stage. At the same time, the Authority would notify the other Applicants that they have not been pre-qualified. The Authority shall not entertain any query or clarification from Applicants who fail to qualify.

2.21 Submission of Bids

At the Bid Stage, the Bidders shall be requested to submit a Bid in the form and manner to be set out in the Bidding Documents.

Only pre-qualified Applicants shall be invited by the Authority to submit their Bids in the form and manner to be set out in the Bidding documents for the Project. The Authority is likely to provide a comparatively short time span for submission of the Bids for the Project. The Applicants are therefore advised to visit the site and familiarize themselves with the Project by the time of submission of the Application. No extension of time is likely to be considered for submission of Bids pursuant to invitation that may be issued by the Authority.

2.22 Proprietary Data

All documents and other information supplied by the Authority or submitted by an Applicant to the Authority shall remain or become the property of the Authority. Applicants are to treat all information as strictly confidential and shall not use it for any purpose other than for preparation and submission of their Application. The Authority shall not return any Application or any information provided along therewith.

2.23 Correspondence with the Applicant

Save and except as provided in this RFQ, the Authority shall not entertain any correspondence with any Applicant in relation to the acceptance or rejection of any Application.

3 Criteria for Evaluation

3.1 Evaluation Parameters

Only those Applicants who are responsive as specified in Clause 2.18 and are eligible as specified in Clause 2.2 above shall qualify for evaluation under this Section. Applications of Applicant who do not meet these criteria shall be rejected.

3.1.1 The Applicant's competence and capability is proposed to be established by the following parameters:

1. Technical Capacity; and
2. Financial Capacity

3.2 Technical Capacity For The Purpose Of Evaluation

3.2.1 Technical Capacity

The bidders shall be qualified only if they have commenced and completed works during last Seven (7) years ending 31.03.2013 as given below:

- (i) The Bidder shall have commenced and completed one similar work (as defined below) of value not less than Rs.360 Crore (Rs. Three Hundred Sixty Crores) in a single contract as Prime Bidder during the last seven years prior to 31.03.2013.

Or

The Bidder shall have commenced and completed two similar works (as defined below) of value not less than Rs.225 Crore (Rs. Two Hundred twenty five Crores) in a single contract as Prime Bidder during the last seven years prior to 31.03.2013.

- (ii) The Bidder shall have sufficient modern equipment and skill to undertake extensive bored cast-in-situ piles, sheet piling, diaphragm walls, design and execution of post tensioned beams and slab, construction of massive RCC works, fabrication and erection of large span trusses, expertise in construction of basements, procurement and laying of double skin insulated roofing systems etc. The bidder shall deploy plant and equipment as given in Schedule D of Appendix-II.

Similar works means large, RCC framed multi storied large span buildings with a minimum building height of 25m and also consists of exterior finishes, Structural glazing, double skinned profile sheet roofing / RCC roofing, HVAC, MEP, BMS and other associated facilities like Substation including equipment etc. under one contract in any one of the following type of public utility buildings.

1. Airport Passenger Terminal Building

2. Large multi-storeyed commercial building with a minimum plinth area of 60000sqm as a single building. (Total plinth area can be with or without basement floor)
3. Large multi-storeyed building with post tensioned beams and slabs spanning above 25 Mtr
4. Large buildings with Truss span of minimum 30 Mtr and its erection to a minimum height of 25 Mtr

At the same time the following criteria defined in Para no. iii to vi below shall also have to be fulfilled to meet the eligibility criteria.

- (iii) The Bidder shall have satisfactorily designed and completed two similar work with pre-stressed post tensioned slab & beam spanning above 25mtr and with a quantity of above 20,000 cum each during last seven years ending 31.03.2013 or he may have an associate who have satisfactorily designed and completed two similar nature of work with the above mentioned capacity during last seven years ending 31.03.2013. The Bidder shall submit full particulars of at least two such associates and their consent letter along with prequalification document as per the enclosed Schedule –C3 of Appendix II.
- (iv) Also the Bidder shall have satisfactorily completed two works of design, procurement and laying of double skin insulated roofing system with an approximate area of 20,000sqm each during last seven years ending 31.03.2013 or he may have an associate who have satisfactorily completed two similar nature of work with the above mentioned capacity during last seven years ending 31.03.2013. The Bidder shall submit full particulars of at least two such associates and their consent letter along with the prequalification document as per the enclosed Schedule C4 of Appendix II.
- (v) For A/C, MEP and other allied works mentioned in the bid, the bidder shall have satisfactorily completed at least one work of Rs.50 Crore or two works of value Rs.25 Crore each during last seven years ending 31.03.2013 or he may have an associate who have satisfactorily completed two similar nature of work with the above mentioned value during last seven years ending 31.03.2013. The Bidder shall submit full particulars of at least two such associates and their consent letter along with the prequalification document as per the enclosed Schedule C5 of Appendix II. The experience of an associate shall only be considered if the same is exclusively from MEP works

Notes:

- (i) A weightage of 5% per annum (compounded annually from the date of completion of the work to the Application Due Date) shall be given for equating the works of the previous years to the current year.
- (ii) In case of currencies other than INR, the amount shall be converted to INR by relevant annual average exchange rate published by the Reserve Bank of India

(RBI), In case of non-availability of exchange rate for any particular currency with RBI, the amount shall first be converted to US \$ as per the exchange rate published by the International Monetary Fund for the last date of the relevant month (date of completion of the works) and subsequently converted into INR with annual average exchange rate published by the Reserve Bank of India (RBI). A weightage of 5% (compounded annually from the date of completion of the work to the submission of the bid) shall be given for equating the works of the previous years to the current year.

- (iii) Where value of work experience as per client completion certificate is mentioned in a currency other than Indian Rupees, first, currency conversion shall be applied and then weightage shall be applied.
- (iv) Only such works shall be considered which are 100% completed in all respects as evidenced by the client completion certificate.
- (v) The Applicant shall submit the details of such completed works as per the format enclosed. In support of having completed these works, the firms shall submit attested copies of the completion certificates from the client/authority companies indicating the name of work, the description of work done by the applicant, value of contract executed by the applicant, date of start, date of completion (contractual & actual) and value of the material supplied free by the authority company. The value of work executed shall be inclusive of the value of free supply items.
- (vi) Maximum of 5 (Five) eligible works shall be submitted. If the Applicant submits details of more than 5 works, then the Authority shall have the right to consider only first 5 works (in chronological order as given in the Schedule C-(I) for evaluation at Qualification Stage.

3.3 Financial Capacity for the Purpose of Evaluation

3.3.1 Annual Turnover

The minimum average turnover of the Applicant during the preceding three financial years shall not be less than Rs. 450 Crore (Rs. Four hundred fifty crore).

NOTES:

- (i) The indicative cost of the Project is Rs 450 Crore which would be revised and specified in RFP. The assessment of actual cost would, however, have to be made by the intending bidders depending on their own rate analysis and cost implication worked out by them at the Bid Stage.
- (ii) Where annual turnover as per Statutory Auditors certificate is mentioned in a currency other than Indian Rupees, first, currency conversion shall be applied and then weightage shall be applied for evaluation under this criterion.

3.3.2 Profitability

The Applicant shall be a profit (net) making firm and shall not have incurred losses at least in three financial years out of the last five financial years prior to Application Due Date.

NOTES:

- (i) For considering the financial year, for example for a work with Application Due Date as 20 January 2014 (Financial Year 2013- 2014), the last five financial years shall be 2012-2013, 2011-2012, 2010-2011, 2009-10, and 2008-09.

3.3.3 Liquidity

The Applicant shall have total liquid assets and credit facility for a minimum amount of Rs. 75 Crore* (Rs. Seventy Five Crore).

(*) This figure has been calculated as under: -

$$\begin{aligned} \text{Sum of available credit facility and liquid assets} &= \frac{\text{Indicative cost of works} \times 4}{\text{Expected completion time in months}} \\ &= \frac{450 \times 4}{24} = \text{Rs. 75 Crore (say)} \end{aligned}$$

NOTES:

- (i) 'Liquid Assets' shall be computed by deducting current liabilities from current assets as per the last audited financial statements of the Applicant.
- (ii) For the purpose of credit facility, the Applicant shall submit a certificate from a nationalized or a scheduled bank.

3.3.4 Net worth

The Net Worth of the Applicant shall be at least Rs. 100 Crore (Rs. One Hundred Crore) at the close of the last audited financial year.

NOTES:

- (i) In case of currencies other than INR, the amount shall be converted to INR by relevant annual average exchange rate published by the Reserve Bank of India (RBI), In case of non-availability of exchange rate for any particular currency with RBI, the amount shall first be converted to US \$ as per the exchange rate published by the International Monetary Fund for the last date of the relevant year (date of completion of the works) and subsequently converted into INR with annual average

exchange rate published by the Reserve Bank of India (RBI). A weightage of 5% (compounded annually from the date of completion of the work to the submission of the bid) shall be given for equating the works of the previous years to the current year.

- (ii) The Bidder shall have a solvency of not less than Rs 100 Crores certified by his bankers. Solvency certificate shall not be older than one year from the date of opening of prequalification bid.

4 Fraud and Corrupt Practices

- 4.1.1 The Applicants and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the Bidding Process. Notwithstanding anything to the contrary contained herein, the Authority may reject an Application without being liable in any manner whatsoever to the Applicant if it determines that the Applicant has, directly or indirectly or through an agent, engaged in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice in the Bidding Process.
- 4.1.2 Without prejudice to the rights of the Authority, if an Applicant is found by the Authority to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice during the Bidding Process, such Applicant shall not be eligible to participate in any tender or RFQ issued by the Authority during a period of 2 (two) years from the date such Applicant is found by the Authority to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as the case may be.
- 4.1.3 For the purposes of this Clause, the following terms shall have the meaning hereinafter respectively assigned to them:
- (a) "corrupt practice" means (i) the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the actions of any person connected with the Bidding Process (for avoidance of doubt, offering of employment to, or employing, or engaging in any manner whatsoever, directly or indirectly, any official of the Authority who is or has been associated in any manner, directly or indirectly, with the Bidding Process or the LOA or arising therefrom, before or after the execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of the Authority, shall be deemed to constitute influencing the actions of a person connected with the Bidding Process); or (ii) save and except as permitted under provisions of the RFQ, engaging in any manner whatsoever, whether during the Bidding Process or after the issue of the LOA, as the case may be, any person in respect of any matter relating to the Project or the LOA, who at any time has been or is a legal, financial or technical adviser of the Authority in relation to any matter concerning the Project;
- (b) "fraudulent practice" means a misrepresentation or omission of facts or suppression of facts or disclosure of incomplete facts, in order to influence the Bidding Process ;
- (c) "coercive practice" means impairing or harming or threatening to impair or harm, directly or indirectly, any person or property to influence any person's participation or action in the Bidding Process;
- (d) "undesirable practice" means (i) establishing contact with any person connected with or employed or engaged by the Authority with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the Bidding Process; or (ii) having a Conflict of Interest; and

(e) "restrictive practice" means forming a cartel or arriving at any understanding or arrangement among Applicants with the objective of restricting or manipulating a full and fair competition in the Bidding Process.

5 Pre-Application Conference

- 5.1.1 A Pre-Application conference of the interested parties shall be convened at the designated date, time and place. Only those persons who have purchased the RFQ document shall be allowed to participate in the Pre-Application conference. Applicants who have downloaded the RFQ document from the Authority's website shall submit a Demand Draft of Rs. 25,000 (Rupees twenty five thousand) towards the cost of document, through their representative attending the conference. A maximum of three representatives of each Applicant shall be allowed to participate on production of authority letter from the Applicant.
- 5.1.2 During the course of Pre-Application conference, the Applicant shall be free to seek clarifications and make suggestions for consideration of the Authority. The Authority shall endeavor to provide clarifications and such further information as it may, in its sole discretion, consider appropriate for facilitating a fair, transparent and competitive Bidding Process.
- 5.1.3 Attending the Pre-Application conference is not mandatory.

6 Miscellaneous

6.1.1 The Bidding Process shall be governed by, and construed in accordance with, the laws of India and the Courts at Thiruvananthapuram (Kerala) shall have exclusive jurisdiction over all disputes arising under, pursuant to and/ or in connection with the Bidding Process.

6.1.2 The Authority, in its sole discretion and without incurring any obligation or liability, reserves the right, at any time, to;

- (a) suspend and/ or cancel the Bidding Process and/ or amend and/ or supplement the Bidding Process or modify the dates or other terms and conditions relating thereto;
- (b) consult with any Applicant in order to receive clarification or further information;
- (c) pre-qualify or not to pre-qualify any Applicant and/ or to consult with any Applicant in order to receive clarification or further information;
- (d) retain any information and/ or evidence submitted to the Authority by, on behalf of, and/ or in relation to any Applicant; and/ or
- (e) independently verify, disqualify, reject and/ or accept any and all submissions or other information and/ or evidence submitted by or on behalf of any Applicant.

6.1.3 It shall be deemed that by submitting the Application, the Applicant agrees and releases the Authority, its employees, agents and advisers, irrevocably, unconditionally, fully and finally from any and all liability for claims, losses, damages, costs, expenses or liabilities in any way related to or arising from the exercise of any rights and/ or performance of any obligations hereunder and the Bidding Documents, pursuant hereto, and/ or in connection with the Bidding Process, to the fullest extent permitted by applicable law, and waives any and all rights and/ or claims it may have in this respect, whether actual or contingent, whether present or in future.

(On the letter head of the Applicant/Lead Member)

APPENDIX - I

Letter Comprising the Application for Pre-Qualification

Dated:

To,
Managing Director
Kannur International Airport Ltd.
'Parvathy', T.C. 36/1
Chackai, N.H. Bypass
Thiruvananthapuram-695 024
Kerala, INDIA

Sub: Construction of Integrated Terminal, ATC complex including control Tower, Administrative block, Multi-Level Car Parking, Utility Building including Internal and External Electrical installations, Electrical Substation buildings and substation equipment at Passenger Terminal Building, HVAC system, Plumbing, Fire alarm, Fire-fighting System, CCTV, PA system, Flight Information Display System, Air conditioning systems, internal and external finishing, Building internal Signage including fascia signage, Integrated Building Management system including access control system, Hydro pneumatic pumping system for the buildings, STP, Landscaping and Rainwater Harvesting system etc.

Dear Sir,

1. With reference to your RFQ document dated _____, I/we, having examined the RFQ document and understood its contents, hereby submit my/our Application for Qualification for the aforesaid project. The Application is unconditional and unqualified.
2. I/ We acknowledge that the Authority shall be relying on the information provided in the Application and the documents accompanying such Application for pre- qualification of the Applicants for the aforesaid project, and we certify that all information provided in the Application is true and correct; nothing has been omitted which renders such information misleading; and all documents accompanying such Application are true copies of their respective originals.
3. This statement is made for the express purpose of qualifying as a Bidder for the development, construction of the aforesaid Project.
4. I/ We shall make available to the Authority any additional information it may find necessary or require to supplement or authenticate the Qualification statement.
5. I/ We acknowledge the right of the Authority to reject our Application without assigning any reasons or otherwise and hereby waive, to the fullest extent permitted by applicable law, our right to challenge the same on any account whatsoever.

6. I/ We certify that in the last three years, we or our other Associates have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award, nor been expelled from any project or contract by any public authority nor have had any contract terminated by any public authority for breach on our part.
7. I/ We declare that:
 - (a). I/ We have examined and have no reservations to the RFQ document, including any Addendum issued by the Authority.
 - (b). I/We have not directly or indirectly or through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, in respect of any tender or request for proposal issued by or any agreement entered into with the Authority or any other public sector enterprise or any government, Central or State; and
 - (c). I/ We hereby certify that we have taken steps to ensure that in conformity with the provisions of Section 4 of the RFQ document, no person acting for us or on our behalf has engaged or shall engage in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice.
8. I/ We understand that you may cancel the Bidding Process at any time and that you are neither bound to accept any Application that you may receive nor to invite the Applicants to Bid for the Project, without incurring any liability to the Applicants.
9. I/We understand that our bid shall not be opened in the event of receipt of negative report or if we are not able to obtain clearance from Ministry of Home Affairs, Government of India on account of security clearance (if required, as the case may be) till the Bid opening date as decided by the Authority.
10. I/We understand, undertake and confirm that obtaining security clearance from Ministry of Home Affairs, Government of India on account of security clearance (if required, as the case may be) or any other clearances required to undertake this work, shall our responsibility and our inability to do so, by the appointed date for the same, shall result in our disqualification.
11. I/We undertake and confirm that the decision of the Authority in regard to para 9 & 10 above, shall be final and binding on us and shall not seek any extension of time on time account.
12. I/ We believe that we satisfy the qualification criteria and meet all the requirements as specified in the RFQ document and are/ is qualified to submit a Bid.
13. I/ We certify that in regard to matters other than security and integrity of the country, we/ or any of our Associates have not been convicted by a Court of Law or indicted or

adverse orders passed by a regulatory authority which could cast a doubt on our ability to undertake the Project or which relates to a grave offence that outrages the moral sense of the community.

14. I/ We further certify that in regard to matters relating to security and integrity of the country, we or any of our Associates have not been charge-sheeted by any agency of the Government or convicted by a Court of Law.
15. I/ We further certify that no investigation by a regulatory authority is pending either against us or against any of our Associates or against our CEO or any of our directors/ managers/ employees.
16. I/ We undertake that in case due to any change in facts or circumstances during the Bidding Process, we are attracted by the provisions of disqualification in terms of the provisions of this RFQ, we shall intimate the Authority of the same immediately.
17. I/ We hereby irrevocably waive any right or remedy which we may have at any stage at law or howsoever otherwise arising to challenge or question any decision taken by the Authority in connection with the selection of Applicants, selection of the Bidder, or in connection with the selection/ Bidding Process itself, in respect of the above mentioned Project and the terms and implementation thereof.
18. I/ We agree and undertake to abide by all the terms and conditions of the RFQ document.

In witness thereof, I/ we submit this application under and in accordance with the terms of the RFQ document.

Yours faithfully,

Date: (Signature, name and designation of the Authorised Signatory)

Place: Name and seal of the Applicant

(To be submitted on the letterhead of the Applicant/Lead Member)

APPENDIX II

SCHEDULE – A

STRUCTURE AND ORGANISATION

1. Name of bidder
Head Office Address
Telephone No:
Fax No:
Email:

Regional Office Address
Telephone No:
Fax No:
Email:

Local Office Address in India (In case of Foreign Company)
Telephone No.
Fax No.
Email:

2. Main lines of Business

(a) Domestic:	1.	Since
	2.	Since
(b) International:	1.	Since
	2.	Since

3. Place and year of incorporation (attach copy of certificate of incorporation)

Note:

- (1) Bidder may be a proprietary firm, partnership, limited company or corporation
- (2) Particulars shall be furnished separately for each partner/constituent
- (3) Attach the organisation chart showing the structure of the Organisation
- (4) Attach written power of Attorney to the signatory of the Bid

4. Details of individual(s) who will serve as the point of contact/communication for the Authority:

- a) Name:
- b) Designation:
- c) Company:
- d) Address:
- e) Telephone Number:
- f) E-mail Address:

g) Fax Number:

(5) Particulars of the Authorised Signatory of the Applicant:

a) Name:

b) Designation:

c) Address:

d) Telephone Number:

e) Fax Number:

(6) Strength and capability of planning and design office

(7) Any other information considered necessary but not included above.

(Signature, name and designation of the Authorised Signatory)

SCHEDULE – B 1

FINANCIAL CAPABILITY

1. Name of Applicant

2. Summary of assets and liabilities on the basis of the audited financial statement of the last 5 financial years including provisional figures for the year ended 31.03.2013. Please attach published annual report and audited accounts of the bidder.

(Rs. Crore)

Sl. No.		Year 2008-09	Year 2009-10	Year 2010-11	Year 2011-12	Year 2012-13
i.	Authorised capital					
ii.	Capital issued and paid up					
iii.	Total assets					
iv.	Current asset					
v.	Cash, investments and current receivables					
vi.	Total liabilities					
vii.	Current liabilities					
viii.	Net Worth (iii)-(vi)					
ix.	Working capital (iv)-(vii)					
x.	Annual Turnover					
xi.	Gross Profit					
xii.	Net profit before tax					
xiii.	Profit after tax					

3. Current working capital arrangements:

- (a) Own resources
- (b) Cash, credit limit, etc. from the bankers

4. Current annual cash requirements for the on-going projects

5. Proposed arrangement of funds for the Project, in case awarded

- (a) Own resources
- (b) Cash, credit limit, etc. from the bankers

6. Details of investments having maturity less than 1 year as on 31.3.2013.

7. Name and address of bankers

(Signature, name and designation of the Authorised Signatory)

(To be submitted on the letterhead of the Statutory Auditor)

SCHEDULE - B 2

FINANCIAL CAPABILITY

Auditor's Certificate

To,
 Managing Director
 Kannur International Airport Limited
 'Parvathy', T.C 36/1, Chackai, N.H Bypass,
 Thiruvananthapuram - 695 024
 Kerala,
 INDIA

Based on our review of Books of Account of(Name of the Applicant) having registered office at, we certify that the following information are in accordance with the audited financial statements of the respective financial years of (Name of the Applicant).

1. Annual Turnover for last three financial years

Financial Year	Currency	Amount

2. Net Profit for any three years out of last five financial years

Financial Year	Currency	Amount

3. Liquidity as on (at the close of the last audited financial year)

Financial Year	Currency	Amount
Current Assets		
Current Liabilities		
Liquid Assets		

4. Net Worth as on(at the close of the last audited financial year)

Particulars	Currency	Amount
Subscribed and Paid-up Equity Share Capital		
Add: Reserves		
Less: Share Premium (except in case of listed companies)		
Less: Revaluation Reserves		
Less: Miscellaneous Expenditures (to the extent not written off)		
Less: Other reserves not available for distribution to equity share holders (if any and other than those mentioned above)		
Calculated Net Worth		

This certificate is being issued at the request of the company for the purpose of submitting a tender document. We also confirm that the last audited financial year of the company is (financial period).

Name of the Audit firm:

Seal of the Audit firm:

Date:

(Signature, name and designation of the Authorised Signatory of the Audit firm)

SCHEDULE – C-1

List of Similar works completed

S.No.	Client's Name and Address	Name of work & Location	Brief Scope of work carried out by the Bidder	Role (whether single, as associate or as sub-contracting agency)	Agreement / Letter of Award No.	Contract Value (specify currency)		Value of Materials supplied free by the Client (specify currency)	Date of Start	Date of completion		Reasons for delay in completion if any
						Awarded	Actual on completion			As per LOA / Agreement	Actual	

(Signature, name and designation of the Authorised Signatory)

Notes:

- (i) In support of having completed above works *attach attested copies of the completion certificate* from the client/authority, as per the attached format in Appendix-V, indicating the scope of work, the description of work done by the Applicant, date of start, date of completion (contractual & actual), value of contract as awarded and as executed by the Applicant, and value of material supplied free by the client.
- (ii) When the client/authority company is a private one, the Certificate from the Company must be supported by TDS Certificate issued by the client/authority.
- (iii) Information for only eligible works shall be furnished by the Applicant. Maximum of 5 such eligible works shall be submitted. If the Applicant submits details of more than 5 works, then the Authority shall have the right to consider only first 5 works (in chronological order as given in the above format) for evaluation at Qualification Stage.

SCHEDULE - C-2

List of ongoing similar works (with value in Indian Rupees) as Prime Contractor.

S.No.	Client's Name and Address	Name of work & Location	Brief Scope of work carried out by the Bidder	Role (whether single, as associate or as sub-contracting agency)	Agreement / Letter of Award No.	Contract Value (specify currency)		Cost of Balance Works	Date of Start	Date of completion		Name , address, contact number of Officer to whom reference may be made
						Awarded	Up to date Value of contract executed by the applicant			As per LOA / Agreement	Slow progress if any and reasons there of	

(Signature, name and designation of the Authorised Signatory)

SCHEDULE –C (3)

DESCRIPTION AND DETAILS OF PRESTRESSING ASSOCIATE

1. Name of the firm:
2. Year & Place of registration (attach document):
3. Financial information of the firm: (Details to be submitted as per Schedule B 1)
4. Organisational structure: (Details to be submitted as per Schedule A)
5. List of Pre-stressing work completed during the last 7 years: (Details to be submitted as per Schedule C-1 and the performance report from the Client to be submitted for each of the work)
Note:
 - a. For Pre-stressing Associate - Post tensioned slab & beam works with quantity of above 20,000 cum or more only be listed.
 - b. The responsibility of the firm in the overall work to be clearly indicated.
6. List of pre-stressing works under execution or awarded. (Details to be submitted as per Schedule C-2)
7. Whether the firm has collaboration with reputed manufacturer of HT strands. Please enclose relevant documents, catalogues, technical specification etc. of the product.
8. Whether the firm has dedicated in-house design team for which they will have to furnish the list of technically qualified Engineers and the pre-stressing works successfully designed by them.

Note: In case in-house design facility is not available, the arrangement for design/engineering of concerned work shall clearly be indicated along with consent letter from such design firms with their details.

(Signature, name and designation of the Authorised Signatory)

SCHEDULE-C (4)

DESCRIPTION AND DETAILS OF ROOFING SYSTEM ASSOCIATE

1. Name of the firm:
2. Year & Place of registration (attach document):
3. Financial information of the firm: (Details to be submitted as per Schedule B 1)
4. Organizational structure: (Details to be submitted as per Schedule A)
5. List of Roofing work completed during the last 7 years: (Details to be submitted as per Schedule C-1 and the performance report from the Client to be submitted for each of the work)
Note:
 - a) For Roofing Associate, Double skin Aluminum/Galvalume insulated roofing works with area more than 20,000sqm only be listed.
 - b) The responsibility of the firm in the overall work to be clearly indicated.
6. List of works of Roofing work under execution or awarded. (Details to be submitted as per Schedule C-2)
7. Whether the firm has collaboration with reputed manufacturer of double skin insulated Aluminum/galvalume roofing sheets. Please enclosed relevant documents, catalogues, technical specification etc. of the product.
8. Details of the in-house design team of the manufacturing firm with list of designers and the Roofing projects successfully designed by them.

(Signature, name and designation of the Authorised Signatory)

SCHEDULE-C (5)

DESCRIPTION AND DETAILS OF AIR CONDITIONING /MEP

1. Name of the firm:
2. Year & Place of registration (attach document):
3. Financial information of the firm: (Details to be submitted as per Schedule B)
4. Organizational structure: (Details to be submitted as per Schedule A)
5. List of A/C & MEP work completed during the last 7 years ending 31.03.2013: (Details to be submitted as per Schedule C-1 and the performance report from the Client to be submitted for each of the work)

Note:

- a. For A/C & MEP work , Associate's works with value more than Rs.25 Crore only be listed.
 - b. The responsibility of the firm in the overall work to be clearly indicated.
6. List of works of A/C & MEP work under execution or awarded. (Details to be submitted as per Schedule C-2)

(Signature, name and designation of the Authorized Signatory)

SCHEDULE - D

LIST OF PLANT AND EQUIPMENT REQUIRED FOR THE PROJECT

Sl. No.	Description	Minimum Number proposed to be deployed for the project	Type of Make/Mode and capacity	Please specify whether owned/leased /proposed to be acquired
1.	Concrete Batching Plant (Capacity-30m ³ /Hr)	2		
2.	Concrete Pumps of 350D or equivalent	3		
3.	Transit Mixer (Capacity -6m ³)	6		
4.	Vibratory Roller	2		
5.	Static Roller	2		
6.	Generator (250 kVA)	4		
7.	Water Tankers	10		
8.	Tippers	6		
9.	Welding Transformer	5		
10.	Quality Control Lab with digital concrete testing machine	2		
11.	Facility for accelerated curing (if any)	2		
12.	Vibro hammer with power pack of sufficient capacity for driving for sheet piles	2		
13.	Crane 150T	1		
14.	Crane 50T	1		
15.	Tower Crane	1		
16.	Excavator	2		

Note: The list of Plant & Equipment is included for information and not exhaustive. The KIAL will have the right to add the equipment/ number indicated by the bidder and the Bidder will require in order to meet all his performance obligations under this contract.

"I/We , the undersigned do hereby certify that I/We will provide all the plant and equipment as detailed in the above schedule and any additional number indicated by KIAL for the completion of the project" without raising any claim etc. against KIAL of any kind what so ever .

(Signature, name and designation of the Authorised Signatory)

SCHEDULE - E

ARBITRATION/LITIGATION HISTORY

Each bidder shall provide information on history of litigation or arbitration resulting from contract executed in the last five years or currently under execution. Sheets shall be attached wherever necessary.

Sl. No.	Name of the Contractor	Name of Client	Year of start of litigation/ Arbitration	Disputed amount in Rs.	Award for or against applicant Rs.	Actual Awarded Amount in Rs.

(Signature, name and designation of the Authorised Signatory)

Power of Attorney for signing of Application

Know all men by these presents, We _____ (name of the firm and address of the registered office) do hereby irrevocably constitute, nominate, appoint and authorize Mr./ Ms. (name), _____ son/daughter/wife of _____ and presently residing at _____, who is presently employed with us/ the Lead Member of our Joint Venture / Consortium and holding the position of _____, as our true and lawful attorney (hereinafter referred to as the "Attorney") to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our application for pre-qualification and submission of our bid for Construction of Integrated Terminal, ATC complex including control Tower, Administrative Offices including Internal and External Electrical installations, Electrical Substation buildings and substation equipment , HVAC system, Plumbing, Fire alarm, Fire-fighting System, CCTV, PA system, Flight Information Display System, Interior Design, internal and external finishing, Building internal Signage including fascia signage, Integrated Building Management system including access control system, Hydro pneumatic pumping system for the buildings, STP and Rainwater Harvesting system etc. and Landscaping (hereinafter referred to as "Project") for proposed Kannur International Airport, Kerala, India under the Kannur International Airport Limited (the "Authority") including but not limited to signing and submission of all applications, bids and other documents and writings, participate in Pre-Applications and other conferences and providing information/ responses to the Authority, representing us in all matters before the Authority, signing and execution of all contracts, and generally dealing with the Authority in all matters in connection with or relating to or arising out of our bid for the said Project and/ or upon award thereof to us and/or till the entering into of the Agreement with the Authority.

AND we hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE, _____, THE ABOVE NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS _____ DAY OF _____ 2013

For

(Signature, name, designation and address)

Witnesses:

- 1.
- 2.

(Notarized)

Accepted

(Signature)

(Name, Title and Address of the Attorney)

Notes:

- *The mode of execution of the Power of Attorney shall be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required, the same shall be under common seal affixed in accordance with the required procedure.*
- *Wherever required, the Applicant shall submit for verification the extract of the charter documents and documents such as a board or shareholders' resolution/ power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Applicant.*

(The power of attorney is to be submitted on non-judicial stamp paper of Rs.100/-)

(Affidavit on non-judicial stamp paper of Rs. 100/- duly attested by Notary/Magistrate)

APPENDIX IV

For Submission of Past Contractual Performance

This is to certify that We M/s _____ in submission of this offer confirm that:-

- i) We have not made any misleading or false representation in the forms, statements and attachments in proof of the qualification requirements;
- ii) We do not have records of poor performance such as abandoning the work, not properly completing the contract, inordinate delays in completion, litigation history or financial failures etc.
- iii) Business has never been banned with us by any Central/State Government Department/Public Sector Undertaking or Enterprise of Central /State Government / Private Entities.
- iv) We have submitted all the supporting documents and furnished the relevant details as per prescribed format.
- v) The information and documents submitted with the tender by us are correct and we are fully responsible for the correctness of the information and documents submitted by us.

SEAL AND SIGNATURE OF THE APPLICANT

Note:

1. For executing the affidavit on Past Performance (Annex-VIII), following options may be adopted in the case of a foreign partner.
 - a. The affidavit may be executed in India by the foreign partner on a Rs 100 non judicial Stamp paper and attested by a Notary/Magistrate; or
 - b. The affidavit may be executed outside India as per the local regulations of the country of foreign partner and then get adjudicated before the Revenue Authority in India by paying the requisite stamp duty; or
 - c. The affidavit may be executed outside India as per the local regulations of the country of foreign partner and then countersigned by Indian Embassy in that country.

Format for Completion certificate

(To be issued by the client in their letter head duly signed by the authorized person)

Name of the work :

Name of the client :

Name of the agency :

Agreement number with date :

Date of commencement as per agreement :

Actual Date of completion :

Date of completion as per agreement :

Major scope of work

i Type of Construction

ii Maximum span of the building -----mt

iii Total height of the building - -----mt

iv Structural glazing -----sq m

v Double skinned insulated roofing -----sq m

vi Pre stressed post tension concrete -----cum

vii Total cost of MEP & HVAC works - Rs-----

viii Plinth area -----Sq m

ix Type of flooring & area :

x Type of i CC TV :

ii Fire alarm system :

iii PA system :

xi Total substation capacity -----KVA

Certified that the above mentioned works & scope have been completed by the agency satisfactorily

(Sign of authorized official with date)

Note: i. All the columns shall be filled by the client

ii If any item in the above list is not executed, the same may be mentioned as not executed or not covered in the scope.