

Reply to Pre bid QueriesI. Name of Work: Development, operation and Maintenance of Park near Passenger Terminal Building at Kannur International Airport

Sl No.	Clause	Description	Query	Reply
1.	2.6	The Bidder may be an individual, proprietorship firm, partnership firm, company or corporation who meet the requisite eligibility criteria mentioned in clause 14.	Whether the Societies can also participate in the bidding process.	Yes, Societies who meet the requisite eligibility criteria can participate in the tender.
2.	4.b	Bidders can participate for one or both works. Each work will be considered separately for evaluation.	Kindly detail the bid evaluation process.	The Proposals shall be scrutinized and evaluated in accordance with the eligibility criteria set out in this RFP document. The Bidders adjudged as technically qualified at the end of the evaluation of Part I (Technical Proposal) shall be notified and informed of the date and time of opening of Part II (Financial Proposal). Financial Proposals of all the Bidders would be evaluated on the basis of the financial bid (the “Quoted Revenue Share”).The Financial bids would then be ranked in descending order of the validated Financial Bid Parameter, with the Bidder quoting the highest Revenue Share shall be ranked First

				[H1] and the Bidder quoting the second highest Revenue Share shall be ranked Second [H2] and so on. The Bidder ranked first in accordance with the above procedure would be declared as the Successful Bidder
4.	2.3	For development of park, development period will be six months reckoned from the date of award of the work.	The time period of six months may not be sufficient as the process itself normally takes another six months too.	RFP conditions shall prevail.
5.	1.5	MMG/Revenue Share	Exemption of MMG/Revenue share for some time	RFP conditions shall prevail in respect of MMG/Revenue share. However for a period of six months after issue of letter of award the lease rent will be charged at nominal rates.
6.		Height restriction	Is there any height restriction for structures developed at the park area?	Height restriction will be applicable as per airport norms.
7.	5	Critical Dates Last date of bid submission:21 June 2019		The last date of bid submission is now extended to 30 June 2019 upto 1500 hrs. Please see corrigendum no.1 for revised critical dates.

II. Name of Work: Development and operation of Shops in front of Passenger Terminal Building at Kannur International Airport

Sl No.	Clause	Description	Query	Reply
1.	2.6	The Bidder may be an individual, proprietorship firm, partnership firm, company or corporation who meet the requisite eligibility criteria mentioned in clause 14.	Whether the Societies can also participate in the bidding process?	Yes, Societies who meet the requisite eligibility criteria can participate in the tender.
2.	4	The successful bidder has to deposit with Kannur International Airport Ltd. an Interest free security deposit (IFSD) of Rs. One Crore within 20 days from the issue of letter of award, with Rs.50 lakhs in the form of Demand draft/ RTGS Transfer and balance Rs. 50 lakhs in the form of unconditional and irrevocable bank guarantee valid for the entire contract period.	Whether the entire Security Deposit can be remitted as Bank Guarantee?	RFP conditions prevail.
3.	4.b	Bidders can participate for one or both works. Each work will be considered separately for evaluation.	Kindly detail the bid evaluation process.	The Proposals shall be scrutinized and evaluated in accordance with the eligibility criteria set out in this RFP document. The Bidders adjudged as technically qualified at the end of the evaluation of Part I (Technical Proposal) shall be notified and informed of the date and time of opening of Part II (Financial Proposal). Financial

				Proposals of all the Bidders would be evaluated on the basis of the financial bid (the “Quoted Revenue Share”).The Financial bids would then be ranked in descending order of the validated Financial Bid Parameter, with the Bidder quoting the highest Revenue Share shall be ranked First [H1] and the Bidder quoting the second highest Revenue Share shall be ranked Second [H2] and so on. The Bidder ranked first in accordance with the above procedure would be declared as the Successful Bidder.
4.	2.3	For development of shops, development period will be six months reckoned from the date of award of the work.	The time period of six months may not be sufficient as the process itself normally takes another six months too.	RFP conditions shall prevail.
5.		Height restriction	Is their any height restriction for stuctures developed at the shop area?	Height restriction will be applicable as per airport norms.
6.	1.5	MMG/Revenue Share	Exemption of MMG/Revenue share for some time	RFP conditions shall prevail in respect of MMG/Revenue share. However for a period of six months after issue of letter of award the lease rent will be charged at nominal rates.

7.	5	Critical Dates Last date of bid submission:21 June 2019		The last date of bid submission is now extended to 30 June 2019 upto 1500 hrs. Please see corrigendum no.1 for revised critical dates.
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Managing Director