

S.No.	Page No	Section No.	Section Name	Statement as per RFP document	Query by bidder	Clarifications
1			Overall Requirement	Interfaces	Pls. provide documents related to the integration and communication of 3rd party systems.  Or please provide identified data transfer method or protocol with respective 3rd party systems and confirm availability of ICDs for all identified systems to integrate.	Section 6, point 21 details the interfaces required.  As part of the MSI scope, Bidder should design the Interface Control Documents (ICDs) and propose suitable protocols
2			Overall Requirement	Interfaces	Please confirm that MSI scope is only integrations between Communication Middleware/Message Broker and first level systems. All 2nd level interfaces/integrations are responsibility of respective system provider?	Yes, your understanding is correct
3			Overall Requirement	Interfaces	Hosting Environment (On premise or Cloud) for each Thirdparty System. This information has a impact on the cost, If any of the 3rd party system is hosted on Cloud, the design of adaptor will be changed and needs to be hosted on the cloud as well.	Apart from the scope of the systems of this RFP, rest of the systems are either hosted at Kannur Airport's data centre or accessed via the data centre (such as airline systems)
4			Overall Requirement	Interfaces	Do we need to consider any kind of authorization or encryption while integrating with any of the thirdparty system.	Bidder should propose it guided by industry standards and recommendations
5			Annexure 10: Network Schematic Diagram Page 80	Network	Provide overview of network infrastructure at site. This is needed as Integration Adapters will be on Cloud (primary) and Redundant data will be at airport location	Will be shared with selected Bidder
6			Overall Requirement	Communication Middleware	This is a green field project and all systems will be a new installations. Please consider if Airport has any preference for communication middleware or message broker.	Bidder to recommend the suitable one based on the industry best practice and ease of installation, support and total cost of ownership
7			Clause 6 Gate Management System - Point D Page 45	Gate Management System	There is a mention of workforce management system while there is no definition. Please confirm that Workforce Management is part of ERP package.	Confirming that Workforce management is part of ERP and the Bidder should integrate with it to deliver the necessary features in Gate Management System
8			Overall Requirement	Interfaces	Once the development work is done the integration testing required. Will the Kannur airport provide us the environment and infrastructure for the testing or it needs to be tested with lab data?	Kannur Airport will provide the test data to support the integration tests. Selected Bidder shall provide the details and format as per the ICD to facilitate such test data
9			Clause 53 Structured Data Management Requirements Page 59	Structured Data Management Requirements	The system should provide for a customizable data dictionary that defines the names and definitions of business data elements. This is not possible, please confirm that you are ok with it.	Please advise the recommendation on how the data shall be interpreted to create the necessary business insights, if the data dictionary is not available.

10		Clause 88- User Interface Requirements Page 62	User Interface Requirements	The system should at least support the following browsers: - Internet Explorer v9; - Google Chrome v35; - Firefox v30. IE9 is too old and only latest browsers are supported. Please confirm you are ok with it.	Bidder should support the latest browsers
11		2.28 - Liability clause Page 26	Under sub-clause C. it is stated that in the event the bidder is delayed or prevented from performing its obligations due to failure by the Kannur Airport, the bidder would be given additional time to complete this work. We would like to propose additional cost for this extension of time given as well, if the bidder has incurred any. The same shall be mutually discussed and agreed upon.	We request you to kindly ammend the same as below  “Contractor/Bidder shall not be liable for any delays or increased costs caused by delays not attributable to it. If there is any such delay then Contractor/Bidder, in addition to the being eligible for an extension of time reserves its right to increase prices to reflect increased costs, delay, and any other costs suffered by it. However, the same shall be mutually discussed and agreed between the parties. Contractor/Bidder also reserves its right to suspend its obligations and/or terminate the Contract if the delay results in its inability to carry out the Work as per the schedule agreed between the Parties. For the avoidance of doubt, no damages or penalties shall be applicable during such delay.”	As per the RFP
12		2.31 - Contract Termination Page 26	The Kannur Airport may, for its convenience and with 30 days prior written notice to the Contractor, terminate this contract in whole or in part and without payment of any penalty or incurring any further obligation to the Contractor. The Contractor shall be entitled to compensation upon submission of invoices and proof of claim for supplies and services provided in compliance with this contract up to and including the date of termination	We would additionally like to propose an additional right of termination, triggered by the bidder, if the client/customer does not fulfil the payment obligations as agreed.  We request you to kindly ammend the same as below “The Contractor/Bidder may terminate this Contract for cause (including, but not limited to the Client’s failure to make payments as agreed herein) after giving the Client written notice of its intent to terminate. If, within seven (7) days following receipt of such notice, the Client fails to make the payments then due, or otherwise fails to cure or perform its obligations, the Contractor/Bidder may, by written notice to the Client, terminate this Contract and recover payment for Work executed and for losses sustained for materials, tools, construction equipment and machinery idle charges, including but not limited to, reasonable overhead, profit and applicable damages.”	As per the RFP
13		Clause 10 Dispute Resolution - NDA Page 77	If any difference or dispute arises between the Kannur Airport and the Company in connection with the validity, interpretation, implementation or alleged breach of any provision of this Agreement, any such dispute shall be referred to the Managing Director, Kannur Airport. If either Party objects to any action or inaction of the other Party, the objecting Party may file a written Notice of Dispute to the other Party providing in detail the basis of the dispute. The Party receiving the Notice of Dispute will consider it and respond in writing within fourteen (14) days after receipt. If that Party fails to respond within fourteen (14) days, or the dispute cannot be amicably settled within fourteen (14) days following the response of that Party, the dispute may be referred to by either Party to the Court of Law for which the jurisdiction of the Court shall be at Thiruvananthapuram.	Dispute Resolution: The dispute resolution provision mentioned in the confidentiality agreement is acceptable. We request you to incorporate the same in the contract as well.	As per the RFP

14			Additional clauses	Additional clauses	Indemnity: Any indemnity under the aforesaid Contract shall be only to the extent Contractor/Bidder contributed to the losses or expenses and shall stand reduced to the extent the Client or any third party contributed to the losses. This obligation is conditioned on receiving prompt notice of a claim from the indemnitee. The indemnitor will not be liable for any attorney fees or costs of indemnitee. To the extent permitted by applicable law the indemnitor will be entitled exclusively to control the defence and settlement of the claim. Liability under the "Indemnity" section is subject to the provisions of the "Limitations of Liability" section mentioned above.	As per the RFP
15			Additional clauses	Additional clauses	<p>Intellectual Property:</p> <p>(1) License. The Contractor/Bidder grants to the Client a nonexclusive license to use Licensed Software solely for the Client's own internal purposes in accordance with the Licensed Use. The Client shall not reverse compile, disassemble, or otherwise reverse engineer any Software. The Contractor/Bidder and its third-party suppliers shall retain sole ownership of all intellectual property rights in and to the Software.</p> <p>(2) Additional Licenses or Use. The Client must receive Contractor/Bidder's prior written consent and pay additional license fees before using Licensed Software outside the Licensed Use.</p> <p>(3) Transfer of Licensed Software. The Client will not transfer its license to use the Licensed Software to a third-party unless Contractor/Bidder gives its prior written consent. If the Client will not be the end user of the Licensed Software, Contractor/Bidder hereby consents to the transfer of the Software to the end user provided the Client first obtains the end user's written agreement to accept these terms and conditions and thereafter provides Contractor/Bidder with a copy of said agreement.</p> <p>Term and Termination of License. The license granted herein is effective on the date Contractor/Bidder ships or installs the Licensed Software, whichever is earlier. The Contractor/Bidder may terminate this license if the Client defaults under the Contract for which the license was provided, and does not remedy such default within ten (10) days after receiving written notice thereof from the Contractor/Bidder, or is in bankruptcy, insolvency, dissolution, or receivership proceedings. Upon termination of this license, the Contractor/Bidder may repossess the Software and all copies without further notice. Promptly upon termination of this license, the Client shall immediately cease all use of Licensed Software and return or destroy, as directed by Contractor/Bidder, all copies of the</p>	<p>Scope of the licenses covers the utilization by Kannur Airport for its business purposes.</p> <p>Software shall be supplied on Subscriptino basis.</p>
16			Overall Clarification	Payment Terms Credit Days	We request you to please clarify the credit period in which the payment would be cleared	Normal credit period of 30 days from the date of submission of invoice.
17			2.22. Payment Terms and Schedule Page 24	10% payment under para 2.21(a) and 2.21(b) will be paid to the vendor only against a Bank Guarantee for equal amount, valid for a period of one and half year. This Bank Guarantee will be returned to the vendor, along with the second part of the payment (i.e. on delivery of software / licenses & Design Sign off).	We understand the 10% payment of the complete project value ( Form 4 - 1-6) would be paid with submission of Bank Gaurantee on the starting of the contract	Correct

18		Annexure12: Clasue 3 Guidelines for Financial Proposal Page 83	No adjustment of the contract price shall be made on account of any variations in costs of labor and materials or any other cost component affecting the total cost in fulfilling the obligations under the contract. The contract price shall be the only payment payable to the bidder for completion of the contractual obligations by the Bidder under the Contract, subject to the terms of payment specified in the contract. <b>The price quoted would be exclusive of GST.</b> Prices quoted shall be inclusive of supply at site, installation and commissioning. No extra payment on any account shall be admissible.	We request you to kindly include the statuory variation clause as the contract is for 5 years and the previaling tax structure would be applicable but in case there are any changes in the taxes during the execution of the contract the same would be applicable and paid to the vendor as per the changes	Taxes will always be as per prevailing norms.
19		Overall Clarification	BOCW / Labor Cess/TDS	We understand that in case BOCW/Labor cess/TDS is applicable it would be extra on the quoted prices and would be paid by KIAL directly to Govt and no deduction would be done	The quoted amount will be exclusive of all taxes.
20		Bid Submission	As per the latest corrigendum the bid submission is on 6th March	We request you to kindly extend the submission for 4 weeks which would help us complete the error free submission.	Extension to proposal submission date, if any, shall be notified through a Corrigendum.